

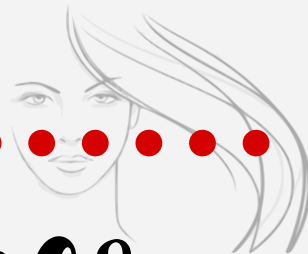


Marnie Yunger

Millionaires

(215)766-7220

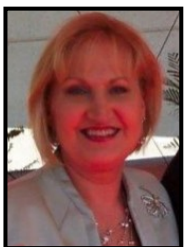
myunger@comcast.net



March Newsletter with February Results

new faces **take you** places BRACELET

Queen of Retail



Fran McMonagle
\$2,446



Earned Feb. Bracelet



Winners



Rosemary Fisher



Angela Maxwell



Maud Palmer

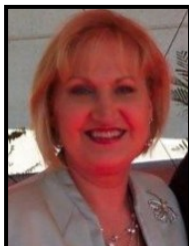


Gerry Schmidt

Queen of Wholesale



Angela Maxwell
\$1,597



Fran McMonagle



Lu Foley

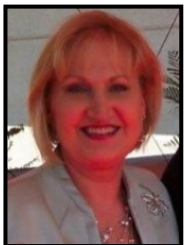


Linda Stettler



Marnie Yunger

Queen of Reorders



Fran McMonagle
\$2,136

Top Check for Feb.



Danielle Durfee
\$140

PRODUCT BONUS OFFER
ENDS MARCH 31

"C" a Powerful Opportunity

EXTENDED

MARY KAY

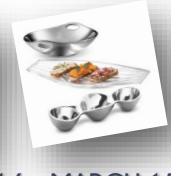
metwise

Vanishing Cream

New Consultants get TWO Free Vitamin C Products when they start their business in March.

RETOUCH TO COME

STAR CONSULTANT PROGRAM PRIZES



DECEMBER 16 - MARCH 15

Consultant	Current	Sapphire	Ruby	Diamond	Emerald	Pearl
ANGELA MAXWELL	\$3,830.25	*****	*****	*****	STAR	\$969.75
GERRY SCHMIDT	\$2,567.00	*****	STAR	\$433.00	\$1,033.00	\$2,233.00
FRAN MCMONAGLE	\$2,538.00	*****	STAR	\$462.00	\$1,062.00	\$2,262.00
CINDY MARTINO	\$2,026.00	STAR	\$374.00	\$974.00	\$1,574.00	\$2,774.00
LU FOLEY	\$1,800.00	STAR	\$600.00	\$1,200.00	\$1,800.00	\$3,000.00
MAUD PALMER	\$1,499.50	\$300.50	\$900.50	\$1,500.50	\$2,100.50	\$3,300.50
DANIELLE DURFEE	\$1,476.00	\$324.00	\$924.00	\$1,524.00	\$2,124.00	\$3,324.00
PAGE KNOX	\$1,298.30	\$501.70	\$1,101.70	\$1,701.70	\$2,301.70	\$3,501.70
LINDA STETTLER	\$895.00	\$905.00	\$1,505.00	\$2,105.00	\$2,705.00	\$3,905.00
LAURIE ERMENTROUT	\$849.00	\$951.00	\$1,551.00	\$2,151.00	\$2,751.00	\$3,951.00
ROSEMARY FISHER	\$759.50	\$1,040.50	\$1,640.50	\$2,240.50	\$2,840.50	\$4,040.50
PATTY PAUL	\$753.00	\$1,047.00	\$1,647.00	\$2,247.00	\$2,847.00	\$4,047.00
VERA BUNCH	\$716.50	\$1,083.50	\$1,683.50	\$2,283.50	\$2,883.50	\$4,083.50
B.J. HENNING	\$639.50	\$1,160.50	\$1,760.50	\$2,360.50	\$2,960.50	\$4,160.50
BARBARA D'ANTONIO	\$626.50	\$1,173.50	\$1,773.50	\$2,373.50	\$2,973.50	\$4,173.50
JOAN BUCK	\$601.50	\$1,198.50	\$1,798.50	\$2,398.50	\$2,998.50	\$4,198.50
CONNIE JONES	\$512.00	\$1,288.00	\$1,888.00	\$2,488.00	\$3,088.00	\$4,288.00
PAM SMART	\$502.00	\$1,298.00	\$1,898.00	\$2,498.00	\$3,098.00	\$4,298.00
BARBARA LEISTRUM	\$491.95	\$1,308.05	\$1,908.05	\$2,508.05	\$3,108.05	\$4,308.05
LINDA HANEY	\$488.50	\$1,311.50	\$1,911.50	\$2,511.50	\$3,111.50	\$4,311.50
RHONDA SALAK	\$484.00	\$1,316.00	\$1,916.00	\$2,516.00	\$3,116.00	\$4,316.00
CHARLENE FLOYD	\$479.50	\$1,320.50	\$1,920.50	\$2,520.50	\$3,120.50	\$4,320.50
BRENDA WIDO	\$456.00	\$1,344.00	\$1,944.00	\$2,544.00	\$3,144.00	\$4,344.00
MARYANN BLACK	\$456.00	\$1,344.00	\$1,944.00	\$2,544.00	\$3,144.00	\$4,344.00
SUSAN PARENTEAU	\$432.50	\$1,367.50	\$1,967.50	\$2,567.50	\$3,167.50	\$4,367.50
JERI LEWIS	\$414.50	\$1,385.50	\$1,985.50	\$2,585.50	\$3,185.50	\$4,385.50
ESMERALDA VAZQUEZ	\$408.00	\$1,392.00	\$1,992.00	\$2,592.00	\$3,192.00	\$4,392.00
MARNIE YUNGER	\$3,672.00	*****	*****	*****	STAR	\$1,128.00

Doing What Does NOT Come Easily

by Ann Vertel, Author, Speaker and Trainer

Wouldn't it be nice if becoming a success was easy?

Unfortunately, it's not. It takes consistent, daily action, calculated risks and, well...work. Work that involves doing things that don't come easy. Working like that just doesn't sit well with most people, and that's why most people never reach their ultimate potential and spend their whole life wishing and hoping for things to be different. Wishing and wanting and hoping are not strategies...or actions.

You already know what it would take for you to become an uncanny success. The question is, are you willing to **do** what it takes? Most people aren't. They don't want to give up doing what comes easy or what they're used to or what comes along to fill up their time. Doing the things they would need to do to change their situation **just isn't convenient**. They'd have to give up things they're used to.

Successful people behave differently. They don't base their pursuit of excellence on the actions that are easy for them. **They base their actions on what will make them a success.**

Stop trying to get ahead by doing the things that feel safe, comfortable, and easy – that will just get you more of the same. Determine what actions will make you proud of your accomplishments and then do them, however inconvenient and difficult they may be. Only then will you lead the life you desire.

shooting for the

Stars

top in retail sales

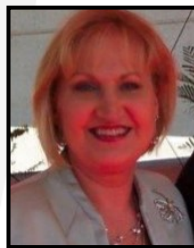
Company Court of Sales



Gerry Schmidt



Angela Maxwell



Fran McMonagle

Consultant

Retail

YTD PCP

YTD

1	Gerry Schmidt	\$27,616.00	\$0.00	\$27,616.00
2	Angela Maxwell	\$24,484.50	\$0.00	\$24,484.50
3	Fran A. McMonagle	\$20,872.50	\$0.00	\$20,872.50
4	Maud B. Palmer	\$11,550.00	\$0.00	\$11,550.00
5	Danielle B. Durfee	\$11,218.00	\$0.00	\$11,218.00
6	Lu Foley	\$10,594.00	\$0.00	\$10,594.00
7	Page Knox	\$7,138.60	\$0.00	\$7,138.60
8	Laurie Ermentrout	\$6,907.50	\$0.00	\$6,907.50
9	Cindy L. Martino	\$6,639.00	\$0.00	\$6,639.00
10	Patty Paul	\$5,265.00	\$0.00	\$5,265.00

We are looking for women to be in the Unit Court of Sharing.

Share this Career Opportunity with everyone you facial!

Washing your Brushes

Studies have shown that fungus and bacteria like to hang out on soft bristles, so be sure to wash your brushes regularly. Using hair bands on a towel rack is clever and upside down is the best way to keep the brushes in their intended shape.

Check out LUIS CASCO's Essential Brush Video - [CLICK HERE TO WATCH.](#)



national court of sales

- » **National**
\$40,000 Retail/ \$20,000 whsl
- » **Area**
\$20,000 Retail/ \$10,000 whsl
- » **Unit**
\$10,000 Retail/ \$5,000 whsl



national court of sharing

- » **National**
24 Team Members
- » **Area**
12 Team Members
- » **Unit**
6 Team Members



women working with passion Feb.

\$100+ REORDERS

Fran McMonagle	\$2,136
Maud Palmer	\$1,433
Gerry Schmidt	\$1,313
Alice Gondeck	\$818
Chris Hanson	\$285
Angela Maxwell	\$1,077
Rosie Fisher	\$255

\$800+ MONTH

Fran McMonagle	\$2,446
Gerry Schmidt	\$1,313
Angela Maxwell	\$1,786
Maud Palmer	\$1,433
Alice Gondeck	\$818

\$200+ WEEKS

Maud Palmer	\$257/\$201/\$344/\$402/\$230
Fran McMonagle	\$331/\$850/\$613/\$579
Gerry Schmidt	\$334/\$306/\$452
Angela Maxwell	\$312/\$536/\$899
Lu Foley	\$282/\$338
Tera Stern	\$206
Alice Gondeck	\$307/\$306/\$205
Chris Hanson	\$285

\$200+ CLASSES

Angela Maxwell	\$274/\$387
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\$60+ FACIAL

Fran McMonagle	\$62
Lu Foley	\$88

SUMMARY SENDERS

Maud Palmer
Fran McMonagle
Angela Maxwell
Gerry Schmidt
Lu Foley
Page Knox
Alice Gondeck
Tera Stern
Chris Hanson
Rosie Fisher
Fran Nase

BASICS SOLD

Alice Gondeck	4
Angela Maxwell	2
Lu Foley	1
Tera Stern	1

\$1000+ Sales

Fran McMonagle
Angela Maxwell
Gerry Schmidt
Maud Palmer

On Target Consistency Club

Lu Foley
Angel Maxwell
Fran McMonagle

Maud Palmer
Patty Paul
Gerry Schmidt

Inner Circle Club

Star Team Builders & Above AND Consistently Sell \$1,000+

Fran McMonagle
Gerry Schmidt
Maud Palmer

I'M  ALL IN!



Celebrate!

April

Happy Birthday

Birthdays	Day
Gabriella S. Yeagher	1
Marion W. Bauer	2
Patricia Harrison	3
Kris Ordinsky-Parks	5
Lynne S. Petzold	5
Liduvina Caserta	6
Lisa M. Verani	8
Melissa Wilson	11
Kathleen K. Ingalls	14
MaryAnn Black	22
Wendy Griffin	23
Janean H. Wood	23
Adriane Cirelli	24
JoAnn D. Keane	25
Stacey M. McCutcheon	26

MK Anniversary

Anniversaries	Years	Anniversaries	Years
Karen Vermillion	34	Marsha Kuhn	9
Beth Pellegrino	27	Rhonda M. Embardino	8
Dolores R. Bergey	26	Tamecia Anderson	7
Lori S. Holder	23	Barb P. Schran	7
Laura A. Korell	19	Jennifer Pellegrino	7
Melissa Wilson	19	Sherrin L. Sundstrom	7
Stacey M. McCutcheon	19	Wendy Griffin	7
Marguerite S. Furyk	17	Nancy Hafner	6
Rosemary H. Fisher	16	Audrey C. Johnson	5
Rusty E. Johnson	16	Carolyn L. Seitz	5
Jan S. Yunger	14	Lynnette Hearne	4
Azi Colling	13	Paige M. Geib	4
Lauren A. Plocharski	11	Elizabeth Kruzits	3

Look Who Invested

Name	Amount	Name	Amount	Name	Amount
Angela Maxwell	\$1,597.00	Christine L. White	\$314.50	Rhonda S. Salak	\$228.00
Gerry Schmidt	\$1,395.00	Sheila L. Sabatine	\$290.00	Teresa Vinson	\$228.00
Fran A. McMonagle	\$1,359.00	Connie Jones	\$278.50	Heather M. Simon	\$226.50
Rosemary H. Fisher	\$651.00	Kimberly L. Jones	\$272.50	Brenda L. Wido	\$226.00
Linda Stettler	\$646.00	Joan K. Buck	\$259.00	Pam J. Smart	\$204.50
Maud B. Palmer	\$604.50	Patty Paul	\$257.50	Alice L. Gondeck	\$163.50
Lu Foley	\$600.00	Robin Hubner	\$245.50	Jeri J. Lewis	\$156.50
Cindy L. Martino	\$491.00	Christine Cucchiaro	\$244.50	Christine Hanson	\$109.00
Danielle B. Durfee	\$445.50	Cindy M. Miedwig	\$243.00	B.J. Henning	\$108.00
Laurie Ermentrout	\$438.00	Hope E. Ross	\$239.50	Tera Stern	\$98.50
Page Knox	\$419.00	Karen D. Rattell	\$238.00	Barbara G. Leistrum	\$80.50
Esmeralda Vazquez	\$408.00	Beverly G. Klein	\$238.00	Barb P. Schran	\$73.00
Barbara J. Fletcher	\$379.00	Joyce A. Lang	\$236.50	Anamaria C. Hazel	\$66.00
Vera Bunch	\$377.50	Denise K. Alderfer	\$234.00	Laura Hunt	\$59.00
Linda G. Haney	\$369.00	P. Casciano-Light	\$233.50	Anamaria Fuller	\$32.00
Stephanie Hill	\$357.00	C. Viktora-Sewell	\$230.00	Elizabeth A. Endres	\$32.00
MaryAnn Black	\$340.00	Barbara C. D'Antonio	\$229.50	Frances J. Nase	\$9.00
Marguerite S. Furyk	\$327.50	Carolyn L. Seitz	\$228.50		

steppin' up the Ladder



Senior Consultants

- 1-2 Active Team Members
- 4% Commissions
- Eligible to order Red Jacket (2 Active)

Recruiter :Marion W. Bauer
Christine Hanson

Recruiter :Laurie Ermentrout
Carrie A. Lager

Recruiter :Alice L. Gondeck
Susan Parenteau

Recruiter :Christine Hanson
Kathy A. Hahn

Recruiter :Janis S. Innocenti
Rosemary H. Fisher

Recruiter :Page Knox
Brenda L. Wido

Recruiter :Cindy L. Martino
Kathy Thompson

Recruiter :Angela Maxwell
Marybeth Kolodney

Recruiter :Patricia I. Miyoshi
Anamaria Fuller

Recruiter :Patty Paul
Azi Colling

Recruiter :Beth Pellegrino
Margaret A. Stahelek

Recruiter :Rhonda S. Salak
P. Casciano-Light

Recruiter :Linda Stettler
Beverly G. Klein

Star Team Builder

- 3-4 Active Team Members
- 4% Commissions
- \$50 Red Jacket Rebate
- \$50 Team Building Bonus



Recruiter :Lu Foley
Mandy Ballard
Elizabeth A. Endres
Charlene Floyd
Recruiter :Anamaria C. Hazel
Audrey C. Johnson
Barb P. Schran
Carolyn L. Seitz
Teresa Vinson
Recruiter :Maud B. Palmer
Barbara C. D'Antonio
Deborah A. Farnish
Marguerite S. Furyk
Mary Kay Roehr
Recruiter :Gerry Schmidt
Josefa Alegre
Laurie Ermentrout
Barbara J. Fletcher
Recruiter :Sarah I. Schudel-Boyer
Amy Ibanez-Ohm
Patty Paul
C. Viktora-Sewell
Recruiter :Mary A. Taylor
Kathryn A. Chase
Antoniette Etts
Peggy A. Jubar

Director

- 5+ Active Team Members
- 9 or 13% Unit Commissions
- 9 or 13% Personal Commissions
- \$100 Team Building Bonuses
- Unit Bonuses
- Earn the use of a Career Car or

1st Line

Gloria Walker
Jennifer Tito

2nd Line

Naomi Schenk



Team Leader/ Future Director/ DIQ

- 5+ Active Team Members
- 9 or 13% Commissions
- \$50 Team Building Bonuses
- Earn the use of a Career Car or Cash Compensation



Future Directors

Recruiter :Danielle B. Durfee
Ellen D. Curry
Joyce E. Fairbanks
Nancy Hafner
Stephanie Hill
Karen D. Rattell
Hope E. Ross
Esmeralda Vazquez
Christine L. White

Team Leaders

Recruiter :Linda G. Haney
Georgiana H. Glaeser
Joyce A. Lang
Barbara G. Leistrum
Nadja D. Newhall
Christina M Niziolek
Heather M. Simon
Recruiter :B.J. Henning
Doris M. Clarke
Danielle B. Durfee
Janilyn Elias
Deborah L. Hisiro
Kay A. Kehler
Recruiter :Fran A. McMonagle
Denise K. Alderfer
MaryAnn Black
Christine Cucchiaro
Robin Hubner
Carol Puzzella
Leah Stallings
Denielle Zollo

NEW FACES
TAKE YOU
PLACES

March



\$250 wholesale

Section 2 Love
Package of
samples

\$450 wholesale



Eyebrow/
Eyeliner
Brush

\$650 wholesale

NEW! Liquid Foundation
Brush plus earn your New
Faces Take You Places
Bracelet



\$1,000 wholesale

NEW! Liquid Foundation Brush, Powder
Foundation Brush, and Cream Color
Brush. Plus earn your New Faces Take
You Places Bracelet!



Each One Reach One

Receive Necklace, Earrings and Ring for each 5 Marketing
Calls. The call qualifies when your director follows-up with
the listener. (prizes will be given in order listed above)



Yunger Millionaires

Marnie Yunger (215)766-7220 myunger@marykay.com

Pink
SUCCESS

LUCK O' THE IRISH



MARCH, 2018 CONTEST

Finish your Q3 Star 	Sell a fragrance	\$600 w/s order 	Hold a party or 4 facials	Sell a TimeWise Repair Set or Ultimate Miracle Set
Attend Career Conference	Sell any 5 skin care supplements	\$400 week	Call 5 clients for reorder and booking	Submit 3/3, 3/10, 3/17, 3/24, 3/31 Summaries
Sell a Satin Body Set	Hold 3 Opportunity Talks	Have a GREEN sale for St. Patrick's Day	\$400 w/s order	Grand Day
\$300 week	New Team Member	Sell a TimeWise or Botanical Set	Opportunity Talk (recruiting interview)	3-way marketing call with Marnie
\$250 w/s order	Grand Day	Double Grand Day	Attend 2 conference calls	Hold a party
Opportunity Talk (recruiting interview)	\$600 week 	Send Marnie your March goals	Get 10 new referrals and call/text them for booking	Sell any two Satin Body items
Hold a party	Call 10 clients for reorder and booking	Sell 2 Miracle Sets	\$500 week 	2 Grand Days
Retail sales for the month \$1,000 + Special Gift				

Fill in as many squares as you can. The more you fill in, the bigger your prize(s).

Minimum 5 squares filled . Must turn this paper in to Marnie (e mail, snail mail ?)

Contests and Prizes

Seminar 2018

Year Long Contests

Receive beautiful gifts at our annual awards night

\$12,000 Retail	~ Unit Year-End Court
8 Recruits	~ Unit Year-End Court
\$20,000 Retail	~ Go-Give Princess Court
12 Recruits	~ Go-Give Princess Court
\$40,000 Retail	~ Mary Kay's National Court
24 Recruits	~ Mary Kay's National Court

Weekly & Monthly Contests

Grand Day	~ Call me with \$100 or more in daily sales to be entered into our monthly drawing for \$10 in Section 2 product
Perfect Start ~ (15 Faces or 5 Classes in a month)	PS Charm and Bracelet
Power Start	~ (30 Faces or 10 Classes in a month) Mary Kay Watch and Power Start Charm & bracelet
\$1000 Month	~ Gift from your proud Director
100 Faces	~ (any three months) Prize to be announced
Star Consultant	~ Be an ALL STAR each quarter! Seminar qualified 4 Quarter Star - you are top 5% of our Company! Receive special treat from your Director!
Pearls of Sharing	~ Earn your Pearls of Sharing by holding interviews and building your team - earrings, bracelet & necklace
Qualified Team Member	~ Earn your choice of a watch or a handbag

Inner Circle Consistency Club

Rules: Every consultant that places at least a \$225 wholesale order (minimum \$225) in July and August will win a prize from me! When you place a \$225 or more wholesale every month thereafter without missing a month, you will receive a prize each month and remain in the INNER CIRCLE Consistency Club!
(Orders may be accumulated each month to reach the total of \$225 wholesale or greater)

At the end of the 12th month ---June 2016 ---you will have won a SENSATIONAL GIFT from Marnie. IT WILL BE PRESENTED TO YOU AT OUR Annual Awards Event honoring you as an INNER CIRCLE Consistency Club Member.

Find your place to WIN!! Visualize your goal and work with consistency!!
Success is never inside the comfort zone!
Get excited about the business woman that you are becoming!!

discover what you **LOVE**™

Host a Party, Pick a Prize!



There are 6 virtual 4-Leaf Clovers, each containing a FREE gift!
Comment below with your clover number and preferred party date.
I will private message you to reveal your special gift!
See below what you can earn at your party.

Adults ages 18+ who do not currently have an Independent Beauty Consultant. Prizes will be awarded at your party.

Want to Get Lucky with Mary Kay Madness in March?

L	LISTEN TO THE MK BUSINESS INFO ON VIDEO, LIVE, OR RECORDED CALL	\$10 MARY KAY
U	AT LEAST 2 GUESTS SCHEDULE THEIR OWN MAKEOVER OR PARTY	\$10 MARY KAY
C	CATALOGUE SALES OF \$100+ OR AT-PARTY SALES OF \$200+	\$10 MARY KAY
K	KEEP ORIGINAL APPT AND GIVE ME YOUR GUEST LIST	\$10 MARY KAY
Y	YOU + 3 FRIENDS OVER 18 YEARS OLD AT YOUR APPT	\$10 MARY KAY

Make it Happen in March



Starter Kit Product Bonus Offer

New Consultants can get two FREE* vitamin C products when they start their businesses in MARCH!

Double Down Team Building Bonus

Active Star Team Builders, Team Leaders, Future Independent Sales Directors and Sales Directors-in-Qualification who have a minimum of three active* personal team members always receive a \$50 Team-Building Bonus, you will now receive \$100 in March.

All in with 8

With the All In With 8! DIQ Promotion, from Jan. 1 through June 1, 2018, a Future Sales Director will be eligible to enter the Sales Director-in-Qualification program when she has 8 or more active* personal team members!

Team Building March Promotions

DOUBLE DOWN ON TEAM-BUILDING!

**FEBRUARY AND MARCH 2018
DOUBLE TEAM-BUILDING BONUS**

**FIND ALL THE
DETAILS ON
MARY KAY INTOUCH®
TODAY!**

Active Star Team Builders, Team Leaders, Future Independent Sales Directors and Sales Directors-in-Qualification who have a minimum of three active* personal team members always receive a \$50 Team-Building Bonus for each qualified** new personal team member beginning with the fourth personal team member. In the month your team member's initial qualifying order is received, you must be active and have a minimum of three other active personal team members to receive the bonus. **In February and March 2018, the Team-Building Bonus will be doubled.** Instead of \$50 for each qualified** new personal team member, you will now receive \$100. **So go for it.**

IBC	IS IBC ACTIVE?	ENDS THE MONTH WITH ACTIVE* PERSONAL TEAM MEMBERS	NEW PERSONAL TEAM MEMBERS ADDED DURING THE MONTH	BONUS EARNED
Suzy	Yes	4	1 Qualified**	Yes, \$100
<i>Suzy qualifies with a minimum of three active personal team members in the month her new personal team member's qualifying order is received in February or March. Suzy's \$50 Team-Building Bonus is doubled to \$100.</i>				
Deb	Yes	4	2 Qualified**	Yes, \$100
<i>Deb qualifies with a minimum of three active personal team members in the month her new personal team members' qualifying orders are received in February or March. The bonus begins with the fourth personal team member, so her \$50 Team-Building Bonus is doubled to \$100.</i>				
Ann	Yes	8	2 Active* / 2 Qualified**	Yes, \$200
<i>Ann qualifies with a minimum of three active personal team members in the month her new personal team members' qualifying orders are received in February or March. Since she has two qualified new personal team members, her \$100 Team-Building Bonus is doubled to \$200.</i>				
Jan	Yes	4	4 Qualified**	Yes, \$100
<i>Jan qualifies with a minimum of three active personal team members in the month her new personal team members' qualifying orders are received in February or March. Because the Team-Building Bonus begins with the fourth personal team member, Jan's \$50 Team-Building Bonus is doubled to \$100.</i>				
Meg	Yes	4	1 Active*	No
<i>Although Meg has four active personal team members, she does not have a new personal team member whose qualifying order is received in February or March. Therefore, she does not qualify for the Team-Building Bonus.</i>				
Julie	Yes	3	1 Qualified**	No
<i>Julie has three active personal team members, one whose qualifying order is received in February or March. However, since the Team-Building Bonus is paid beginning with the fourth personal team member, she does not qualify for the bonus.</i>				
Melissa	Yes	4	2 Active*	No
<i>Although Melissa has four active personal team members, she does not have a new personal team member whose qualifying order is received in February or March. Therefore, she does not qualify for the Team-Building Bonus.</i>				
Robin	Yes	3	2 Active* / 1 Qualified**	No
<i>Robin has three active personal team members, one whose qualifying order is received in February or March. However, since the Team-Building Bonus is paid beginning with the fourth personal team member, she does not qualify for the bonus.</i>				

*An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months.

**A qualified team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products, and it is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company.

In order to count toward the Double Team-Building Bonus in February, Independent Beauty Consultant Agreements may be received and accepted by the Company in January or February as long as the qualifying order is placed in February. In order to count toward the Double Team-Building Bonus in March, Independent Beauty Consultant Agreements may be received and accepted by the Company in February or March as long as the qualifying order is placed in March. Qualifying orders placed in April will not count toward the Double Team-Building Bonus.

MARY KAY

Upcoming Events

Tuesday March 6th Live Pow Wow meeting here at Marnie's 7p.m

Tuesday March 13th Conference Call 8p.m

Tuesday March 20th Live Pow Wow Meeting 7p.m- re-cap Career Conference

Tuesday March 27th Conference Call 8p.m

Tuesday April 3rd Live Pow Wow Meeting 7 p.m. at Marnie's

Career Conference is in March

Lancaster is March 16/17 (I am attending)

Atlantic City is 23/24 and other cities around the country.

Please check intouch—I highly encourage—There is going to be major product knowledge news.

Parties and faces is how you will build you business. Please hop on a call or attend one meeting this month – Much Excitement and Education join in-see your business Excel!!!

Go to our website and see all that is there for you !!!!!www.marnieyunger.com

Look who is
Registered
for Career Conference

Jane Matuli
Stephanie Hill
Sarah Schudel-Boyer

Lu Foley
Danielle Durfee
Fran McMonagle
Angela Maxwell
Patty Paul
Marnie Yunger

a note from

Marnie

THE FINAL FOUR! Are you ready for these next 4 months, stretching to reach Seminar goals? Are you ready to get up and take Action; FOCUSED ACTION? WORK WITH PURPOSE!

Filling your mind and heart with positive inspirational material will help you remember why you began your Mary Kay journey. There will be times that you will be faced with obstacles and setbacks. These are the times when you will find out what you're really made of. These are the moments you will find out just how much you want your dreams to come true. These are the times when your character is built. Surrounding yourself with uplifting people and only allowing positive thoughts to take root will help you stay focused on what matters during the tough times. What you choose to focus on when things get tough will determine your attitude and actions.

These last 4 months could change your life. Picture yourself walking across the Seminar Stage! You will be incredibly proud of yourself for putting forth the effort and staying focused. The beauty of a Mary Kay business is that the effort does not require back breaking hours of work. Part-time hours can earn you the use of driving a Career Car, Directorship and lots of CASH! It is up to you!!! BIG ACTIVITY PRODUCES BIG RESULTS!

With tons of thankfulness,

Marnie

L♥ve Checks

13% Recruiter Commission Level

Marnie R. Yunger	\$482.82
(does not include unit commissions & bonuses)	

9% Recruiter Commission Level

Danielle B. Durfee	\$140.13
Fran A. McMonagle	\$95.76
Linda G. Haney	\$48.92
B.J. Henning	\$40.10

4% Recruiter Commission Level

Gerry Schmidt	\$32.68
Maud B. Palmer	\$22.28
Anamaria C. Hazel	\$21.18
Linda Stettler	\$9.52
Rhonda S. Salak	\$9.34
Page Knox	\$9.04
Lu Foley	\$1.28

Yunger & Better Millionaires



Marnie Yunger

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(215)766-7220 (office)
(215)858-8710 (cell)

important

Dates

- Mar 11** - Daylight Savings Time
- Mar 15** - Quarter 3 Star Consultant Ends
- Mar 16** - Quarter 4 Star Consultant Begins
- Mar 16** - Week One of CAREER CONFERENCE
- Mar 23** - Week Two of CAREER CONFERENCE
- Mar 28** - Last day to place telephone orders for March
- Mar 30** - Good Friday - All Company Offices Closed
- Mar 31** - Last day to place on-line orders for March
- April 17** - Last day to enroll customers into PCP for Summer Book
- April 24** - Seminar Reg. opens for qualified **Ruby** consultants
- April 25** - Seminar Reg. opens for qualified **Sapphire** consultants
- April 26** - Seminar Reg. opens for qualified **Emerald** consultants
- April 27** - Seminar Reg. opens for qualified **Diamond** consultants
- April 28** - Last day to place telephone orders for April
- April 30** - Last day to place on-line orders for April
- April 30** - Registration opens for ALL consultants

March News

March Bracelet

When you order \$600+ whsl in MARCH, you will receive the PASSION Bracelet.

When you have a passion for your business, it shows in every action you take.



Seminar Consistency

Achieve New Faces Take you Places in March, April, May and June PLUS

Add One New Qualified Team Member to your team.



Besties

Give your business a boost this March! This fabulous bundle contains all your easy-to-sell faves at a 55% discount! A deal like this just can't be beat.

