

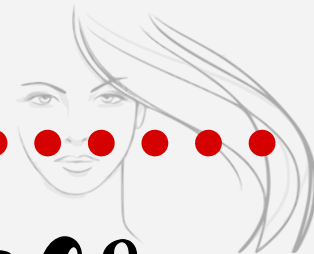


Marnie Yunger

Millionaires

(215)766-7220

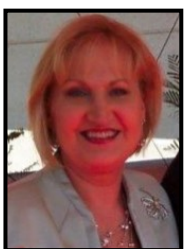
myunger@comcast.net



May Newsletter with April Results

new faces **take you** places BRACELET

Queen of Retail



Fran McMonagle
\$2,676

Queen of Wholesale



Gerry Schmidt
\$1,758

Queen of Reorders



Gerry Schmidt
\$2,139

Top Check for April



Danielle Durfee
\$426



Earned April Bracelet



Winners



Gemma Finamore



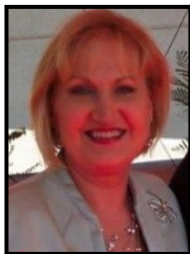
Angela Maxwell



Stephanie Hill



Gerry Schmidt



Fran McMonagle



Lu Foley



Sarah Kennedy



Danielle Durfee



Laurie Ermentrout



Marnie Yunger



Welcome New Consultants

New Consultant

Renee S. Billett
Diane Boland
Adriane Cirelli

From

RED LION, PA
WARRINGTON, PA
WAYNE, PA

Sponsored by

D. Durfee
M. Yunger
M. Yunger

4th Quarter Star Consultant Prizes

March 16 to June 15, 2018

A horizontal banner featuring a collection of prizes against a background of pink and light blue stripes. The prizes include: a necklace with large dark blue beads; a straw hat with a gold band that says "Hello Sunshine"; a pink tote bag with "Summer" written on it; a red sarong; a navy blue backpack filled with dishes and cutlery; a small black pouch; a white inflatable ring; a gold chain necklace with green and blue ornaments; a gold watch with a white face; a gold tablet showing the time 9:41; a pair of black sunglasses; two grey lounge chairs; a striped beach basket; and a white rolling suitcase. A pink cooler with "MARY KAY" and "Celebrity" logos is also visible.

March 16 to June 15, 2018

Consultant	Current	Sapphire	Ruby	Diamond	Emerald	Pearl
FRAN MCMONAGLE	\$1,975.00	STAR	\$425.00	\$1,025.00	\$1,625.00	\$2,825.00
GERRY SCHMIDT	\$1,758.00	\$42.00	\$642.00	\$1,242.00	\$1,842.00	\$3,042.00
ANGELA MAXWELL	\$1,555.50	\$244.50	\$844.50	\$1,444.50	\$2,044.50	\$3,244.50
SARAH KENNEDY	\$1,437.00	\$363.00	\$963.00	\$1,563.00	\$2,163.00	\$3,363.00
STEPHANIE HILL	\$1,233.50	\$566.50	\$1,166.50	\$1,766.50	\$2,366.50	\$3,566.50
LU FOLEY	\$1,209.00	\$591.00	\$1,191.00	\$1,791.00	\$2,391.00	\$3,591.00
GEMMA FINAMORE	\$1,202.50	\$597.50	\$1,197.50	\$1,797.50	\$2,397.50	\$3,597.50
LINDA ZERBE	\$1,007.00	\$793.00	\$1,393.00	\$1,993.00	\$2,593.00	\$3,793.00
DANIELLE DURFEE	\$1,004.00	\$796.00	\$1,396.00	\$1,996.00	\$2,596.00	\$3,796.00
NANCY HAFNER	\$827.00	\$973.00	\$1,573.00	\$2,173.00	\$2,773.00	\$3,973.00
LAURIE ERMENTROUT	\$600.50	\$1,199.50	\$1,799.50	\$2,399.50	\$2,999.50	\$4,199.50
MAUD PALMER	\$526.50	\$1,273.50	\$1,873.50	\$2,473.50	\$3,073.50	\$4,273.50
JOSI SMITH	\$514.00	\$1,286.00	\$1,886.00	\$2,486.00	\$3,086.00	\$4,286.00
PATTY PAUL	\$507.50	\$1,292.50	\$1,892.50	\$2,492.50	\$3,092.50	\$4,292.50
SHERRIN SUNDSTROM	\$506.00	\$1,294.00	\$1,894.00	\$2,494.00	\$3,094.00	\$4,294.00
JANE LONG	\$472.00	\$1,328.00	\$1,928.00	\$2,528.00	\$3,128.00	\$4,328.00
DEBORAH HISIRO	\$462.50	\$1,337.50	\$1,937.50	\$2,537.50	\$3,137.50	\$4,337.50
TONYA BUTLER	\$455.50	\$1,344.50	\$1,944.50	\$2,544.50	\$3,144.50	\$4,344.50
RHONDA EMBARDINO	\$424.00	\$1,376.00	\$1,976.00	\$2,576.00	\$3,176.00	\$4,376.00
JANEAN WOOD	\$420.50	\$1,379.50	\$1,979.50	\$2,579.50	\$3,179.50	\$4,379.50
MARNIE YUNGER	\$3,203.00	*****	*****	STAR	\$397.00	\$1,597.00

Look Who Invested

Name	Amount	Name	Amount	Name	Amount
Gerry Schmidt	\$1,758.00	Patty Paul	\$256.00	Klaudia M. Blaschke	\$226.50
Angela Maxwell	\$1,520.50	Joan K. Buck	\$254.50	Maud B. Palmer	\$226.00
Fran A. McMonagle	\$1,319.50	Shelley Desman	\$251.50	Paula Nalewak	\$226.00
Gemma L. Finamore	\$1,202.50	Alice L. Gondeck	\$251.00	Maria Older	\$225.00
Stephanie Hill	\$1,004.50	Patti D. Martino	\$249.00	Denielle Zollo	\$225.00
Sarah A. Kennedy	\$759.00	Adriane Cirelli	\$244.50	Denise K. Alderfer	\$218.50
Danielle B. Durfee	\$723.50	Frances J. Nase	\$243.00	Virginia A. Harze	\$192.50
Lu Foley	\$609.00	Terry Corcoran	\$241.50	Barbara C. D'Antonio	\$191.50
Laurie Ermentrout	\$600.50	Kay A. Kehler	\$238.00	Carolyn A. Degnan	\$164.50
Nancy Hafner	\$566.50	Peggy A. Jubar	\$235.00	B.J. Henning	\$139.50
Josi Smith	\$514.00	Pamela H. DeHart	\$232.50	Christine Hanson	\$121.00
Sherrin L. Sundstrom	\$506.00	Brenda L. Wido	\$232.00	Antioniette Etts	\$100.00
Deborah L. Hisiro	\$462.50	Lynnette Hearne	\$231.00	Barbara M. Allcroft	\$87.00
Rhonda M. Embardino	\$424.00	Laura Hunt	\$230.00	JoAnn D. Keane	\$79.50
Janean H. Wood	\$420.50	Mitzi Lowe	\$230.00	Hope E. Ross	\$72.00
Marianne L. Buehler	\$333.00	Renee S. Billett	\$229.50	Zoe Rojas-McCaskill	\$70.50
Tamecia Anderson	\$326.00	Mary A. Taylor	\$229.00	Patricia I. Miyoshi	\$68.00
Pam J. Smart	\$320.50	Rhonda S. Salak	\$228.00	Christine L. White	\$66.50
Lori McLaughlin	\$301.00	Patty A. McElroy	\$228.00	Page Knox	\$64.50
Cindy L. Martino	\$295.00	Jeanette Connaughton	\$228.00	Judith A. Meme	\$42.50
Laura M. Thomas	\$287.50	Dia Mantakounis	\$227.50	Elizabeth A. Endres	\$38.00
Kathy Thompson	\$279.50	Sylvia R. Cavallo	\$227.00	Jeri J. Lewis	\$34.00
Beverly Vitek	\$267.50	Diane Boland	\$227.00	Anamaria C. Hazel	\$22.00
Susan M. Woehr	\$264.00	Joyce E. Fairbanks	\$226.50		

shooting for the

Stars

top in retail sales

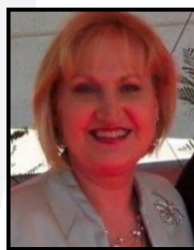
Company Court of Sales



Gerry Schmidt



Angela Maxwell



Fran McMonagle

Consultant

Retail

YTD PCP

YTD

1	Gerry Schmidt	\$33,629.00	\$0.00	\$33,629.00
2	Angela Maxwell	\$29,988.50	\$0.00	\$29,988.50
3	Fran A. McMonagle	\$26,193.50	\$0.00	\$26,193.50
4	Danielle B. Durfee	\$14,650.00	\$0.00	\$14,650.00
5	Maud B. Palmer	\$13,236.00	\$0.00	\$13,236.00
6	Lu Foley	\$13,142.00	\$0.00	\$13,142.00
7	Laurie Ermentrout	\$8,396.50	\$0.00	\$8,396.50
8	Page Knox	\$7,780.60	\$0.00	\$7,780.60
9	Cindy L. Martino	\$7,549.00	\$0.00	\$7,549.00
10	Patty Paul	\$6,315.00	\$0.00	\$6,315.00

top team

Builders

Company Court of Sharing



Danielle Durfee

Recruiter

New Team Members

YTD Comm

1	Danielle B. Durfee	1	\$186.81
2	Hope E. Ross	1	\$48.10

national court of sales

- » **National**
\$40,000 Retail/ \$20,000 whsl
- » **Area**
\$20,000 Retail/ \$10,000 whsl
- » **Unit**
\$10,000 Retail/ \$5,000 whsl



national court of sharing

- » **National**
24 Team Members
- » **Area**
12 Team Members
- » **Unit**
6 Team Members



women working with passion

April

\$100+ REORDERS

Maud Palmer	\$1,003
Gerry Schmidt	\$2,139
Alice Gondeck	\$711
Fran Nase	\$263
Marie Costello	\$977
Rosie Fisher	\$377
Stephanie Hill	\$114
Danielle Durfee	\$407
Fran McMonagle	\$2,076
Laurie Ermentrout	\$1,141

\$200+ WEEKS

Maud Palmer	\$203/\$264/\$235/\$302
Fran McMonagle	\$1,059/\$540/\$503
Gerry Schmidt	\$204/\$886/\$323/\$726
Alice Gondeck	\$711
Stephanie Hill	\$31,289/\$333
Laurie Ermentrout	\$826/\$236

SUMMARY SENDERS

Maud Palmer
Fran McMonagle
Gerry Schmidt
Alice Gondeck
Rosie Fisher
Fran Nase
Stephanie Hill
Marie Costello
Laurie Ermentrout
Danielle Durfee
Sherrin Sundstrom

\$800+ MONTH

Gerry Schmidt	\$2,139
Maud Palmer	\$1,003
Stephanie Hill	\$1,682
Laurie Ermentrout	\$1,142
Fran McMonagle	\$2,676
Marie Costello	\$977

\$60+ FACIAL

Stephanie Hill \$71/\$60/\$85/\$104/\$64

\$200+ CLASSES

Stephanie Hill \$284/\$234/\$534

BASICS SOLD

Stephanie Hill 1

\$1000+ Sales

Fran McMonagle
Gerry Schmidt
Maud Palmer
Stephanie Hill
Laurie Ermentrout

On Target Consistency Club

Lu Foley
Angela Maxwell
Fran McMonagle

Maud Palmer
Patty Paul
Gerry Schmidt

Inner Circle Club

Star Team Builders & Above AND Consistently Sell \$1,000+

Fran McMonagle
Maud Palmer



ALL IN!



Celebrate!

June

Happy Birthday

.....

Birthdays	Day
Caroline K. Chestnut	2
Terri Rook	4
Marianne L. Buehler	5
Sarah T. Cleaveland	5
Laurie Ermentrout	8
Catherine C. Refice	10
Rusty E. Johnson	11
Gerry Schmidt	13
Loralee R. Pearson	14
Karen Vermillion	15
Marsha Kuhn	19
Beverly G. Klein	21
Rosemary H. Fisher	23
Dia Mantakounis	23
Connie Jones	24
C. Viktora-Sewell	24
Lori S. Holder	26
P. Casciano-Light	27
Elizabeth A. Endres	29

MK Anniversary

.....

Anniversaries	Years
Cindy L. Martino	31
Mig Yen	29
Angela F. Fattizzo	28
Marion W. Bauer	21
Lori McLaughlin	21
Shannon L. Deatrich	17
Kimberly L. Jones	17
Sarah Schudel-Boyer	16
Connie Jones	14
Margaret A. Stahelek	14
Sue Chrome	14
Charlene Floyd	13
Heather M. Simon	13
Deborah L. Hisiro	12
Barbara J. Fletcher	12
Klaudia M. Blaschke	10
C. Viktora-Sewell	9
Joyce E. Fairbanks	9
Elizabeth A. Endres	7
Maryellen Curran	5
Teresa Vinson	3
Fleshia L. Maldonado	1

BRAND NEW
at Seminar
2018!



Princess Court
of Personal Sales

Consultants with **\$20,000** in retail production by **June 30** will have their spotlight moment as they **parade across the Seminar stage** during Awards Show! Plus they get a special **Bling Button** and **sash**.

MAY 12

Mary Kay's
Birthday is Launch
Day! All
consultants can
order!



TIMEWISE MIRACLE SET 3D

DEFENDS against age-accelerating free radicals.

DELAYS the look of premature skin aging.

DELIVERS visible improvement of skin aging.

steppin' up the Ladder



Senior Consultants

1-2 Active Team Members
4% Commissions
Eligible to order Red Jacket (2 Active)

Recruiter :Marion W. Bauer
Christine Hanson
Recruiter :Joan K. Buck
Nina M. McCausland
Recruiter :Laurie Ermentrout
Kathleen K. Ingalls
Josi Smith
Recruiter :Lu Foley
Elizabeth A. Endres
Charlene Floyd
Recruiter :Christine Hanson
Kathy A. Hahn
Recruiter :Anamaria C. Hazel
Carolyn L. Seitz
Teresa Vinson
Recruiter :Janis S. Innocenti
Rosemary H. Fisher
Recruiter :Page Knox
Brenda L. Wido
Recruiter :Patricia I. Miyoshi
Teresa Valadez
Recruiter :Beth Pellegrino
Jennifer Pellegrino
Recruiter :Hope E. Ross
Gemma L. Finamore
Recruiter :Rhonda S. Salak
P. Casciano-Light
Stacey M. McCutcheon
Recruiter :Gerry Schmidt
Laurie Ermentrout
Barbara J. Fletcher
Recruiter :Linda Stettler
Janet Beil
Beverly G. Klein

Star Team Builder

3-4 Active Team Members
4% Commissions
\$50 Red Jacket Rebate
\$50 Team Building Bonus

Recruiter :Cindy L. Martino
Susan R. Gold
Patti D. Martino
Kathy Thompson
Janean H. Wood
Recruiter :Angela Maxwell
Maryellen Curran
Marybeth Kolodney
Dia Mantakounis
Recruiter :Maud B. Palmer
Barbara C. D'Antonio
Marguerite S. Furyk
Wendy Griffin
Christina C. Smith
Recruiter :Sarah I. Schudel-Boyer
Patty Paul
Sherrin L. Sundstrom
C. Viktora-Sewell
Johanna L. Washington
Recruiter :Mary A. Taylor
Kathryn A. Chase
Antionette Etts
Ali Jacob
Peggy A. Jubar



Director

5+ Active Team Members
9 or 13% Unit Commissions
9 or 13% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn the use of a Career Car or Cash Compensation



1st Line

Gloria Walker
Jennifer Tito

2nd Line

Naomi Schenk

Team Leader/ Future Director/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn the use of a Career Car or Cash Compensation



Future Directors

Recruiter :Danielle B. Durfee
Renee S. Billett
Terry Corcoran
Joyce E. Fairbanks
Nancy Hafner
Stephanie Hill
Sarah A. Kennedy
Judith A. Meme
Karen D. Rattell
Zoe Rojas-McCaskill
Hope E. Ross
Esmeralda Vazquez
Christine L. White

Recruiter :Fran A. McMonagle
Denise K. Alderfer
MaryAnn Black
Marianne L. Buehler
Christine Cucchiaro
Robin Hubner
Leah Stallings
Susan M. Woehr
Denielle Zollo

Team Leaders

Recruiter :Linda G. Haney
Shelley Desman
Joyce A. Lang
Barbara G. Leistrum
Nadja D. Newhall
Christina M Niziolek
Heather M. Simon

Recruiter :B.J. Henning
Danielle B. Durfee
Angela F. Fattizzo
Deborah L. Hisiro
Kay A. Kehler
Mitzi Lowe

Flower Power

May Promotion

-  FULL BLOOM BOUQUET ~ 33 Flowers below AND a \$600 whsl order to earn a **\$25 RESTURANT GIFT CARD**
-  BLOOMING BOUQUET ~ 23 Flowers below to earn **DESSERT AND COFFEE WITH ME**
-  BUDDING BOUQUET ~ 13 Flowers below and receive a **STARBUCKS GIFT CARD**

Pick your Flowers from May 1—31, 2018

Email completed sheet to me by June 5, 2018

Combine Flowers below to create a Magnificent May filled with **SUCCESS!**

- | | |
|---|---|
| ☐ Hold a Party (3guests & \$100 sales)* | ☐ Turn in 4 Weekly Accomplishment Sheets |
| ☐ 3 Facials* | ☐ Attend 2 Success Meetings* |
| ☐ Sell 2 NEW TW 3D Sets | ☐ Have a \$100 Day* |
| ☐ 5 Interviews/ 5 Texts with Follow-ups* | ☐ 5 New Contacts/ Referrals* |
| ☐ New Team Member* | ☐ 5 Reorders |
| ☐ \$300 wk* | ☐ Be on target for STAR (\$900 whsl total) |
| ☐ \$600 wholesale order | ☐ \$400 wholesale order |
| ☐ Have a Spring Cleaning Sale | ☐ Sell a TW Repair Set* |
| ☐ Guest to event* | ☐ Sell 2 Brush Sets* |
| ☐ 2 New Bookings* | |
| ☐ Hold a Power Start | |

* May earn multiple points per activity

Yunger Millionaires

Marnie Younger myunger@marykay.com (215)766-7220



PAINT THE TOWN RED

MAY Team Building Promotion



Customers and Consultants can win! Share the Career Opportunity by texting and with my follow up. Choose the video that you think your customer would relate to the best. I must follow up with them in order for them to go into the drawing.

CUSTOMERS

Receive an eye shadow free for watching the video and director follow up.

(consultant offers eye shadow from her inventory)

Be entered into the drawing to win a TW 3D Set or Brush Set (their choice). We must have 50 unit interviews to do the drawing.



CONSULTANTS

Receive a Beautiful RED Ring when you have 10 connections with my follow up.

The Consultant who recruits the most new active team members will earn a RED Pendant and RED Earrings and Lunch with your director (minimum 2 active in event of a tie, winner will be based on team production)



May also include depending on availability

TEXT SCRIPTS

TEXT 1

Hi, _____, this is _____. I'm super excited! My director has challenged me to have 25 ppl watch a video! U will rec an eye shadow just 4 helping and b entered to win the NEW TW Miracle Set 3D or a Brush Set. Will u help me?

TEXT 2

A "yes" text: Perfect, (name) _____! Click on this link to watch the video. [Amy](#) [Dacia](#) [Roya](#) [Gloria](#) [Kathy](#)
Text me back when you're done watching.

TEXT 3

When they text: "I'm done watching," then you text back: "You're amazing, _____! I will send you the questions-- pls answer honestly!"

1. What surprised u or impressed u abt the video?
2. Do u consider yourself to be a leader?
3. If u were a MK Consultant, what would be your greatest strength?
4. On a scale of 1-10, what is your interest level in Mary Kay as a business? 1 means, I'd rather eat dirt. 10 means, Yes, but I might have a few questions for you.

TEXT 4

Thanks so much for helping me with my challenge! My director will be calling you to complete ur entry for the drawing and then I will get ur eye shadow to u. Thanks so much.



Yunger Millionaires

Marnie Yunger (215)766-7220 myunger@marykay.com

Contests and Prizes

Seminar 2018

Year Long Contests

Receive beautiful gifts at our annual awards night

\$12,000 Retail	~ Unit Year-End Court
8 Recruits	~ Unit Year-End Court
\$20,000 Retail	~ Go-Give Princess Court
12 Recruits	~ Go-Give Princess Court
\$40,000 Retail	~ Mary Kay's National Court
24 Recruits	~ Mary Kay's National Court

Weekly & Monthly Contests

Grand Day	~ Call me with \$100 or more in daily sales to be entered into our monthly drawing for \$10 in Section 2 product
Perfect Start ~ (15 Faces or 5 Classes in a month)	PS Charm and Bracelet
Power Start	~ (30 Faces or 10 Classes in a month) Mary Kay Watch and Power Start Charm & bracelet
\$1000 Month	~ Gift from your proud Director
100 Faces	~ (any three months) Prize to be announced
Star Consultant	~ Be an ALL STAR each quarter! Seminar qualified 4 Quarter Star - you are top 5% of our Company! Receive special treat from your Director!
Pearls of Sharing	~ Earn your Pearls of Sharing by holding interviews and building your team - earrings, bracelet & necklace
Qualified Team Member	~ Earn your choice of a watch or a handbag

Inner Circle Consistency Club

Rules: Every consultant that places at least a \$225 wholesale order (minimum \$225) in July and August will win a prize from me! When you place a \$225 or more wholesale every month thereafter without missing a month, you will receive a prize each month and remain in the INNER CIRCLE Consistency Club!
(Orders may be accumulated each month to reach the total of \$225 wholesale or greater)

At the end of the 12th month ---June 2016 ---you will have won a SENSATIONAL GIFT from Marnie. IT WILL BE PRESENTED TO YOU AT OUR Annual Awards Event honoring you as an INNER CIRCLE Consistency Club Member.

Find your place to WIN!! Visualize your goal and work with consistency!!
Success is never inside the comfort zone!
Get excited about the business woman that you are becoming!!

discover what you **LOVE**™

FATHER'S DAY



MKMen®
Advanced
Facial
Hydrator
Sunscreen
Broad
Spectrum
SPF 30*
\$24



MKMen®
Shave
Foam
\$12



MKMen®
Cooling
After
Shave
Gel
\$15



MKMen®
Daily
Facial
Wash
\$16



MKMen®
Advanced
Eye Cream
\$26

Gift Ideas



Colognes

The Value of the ***TIMEWISE® MIRACLE SET 3D™***

Skin-transforming science. Results delivered in just 4 weeks!¹ Simplified skin care steps women want. Competitively priced to help you attract new and loyal customers.

It's no wonder this is the miracle you've been waiting for!

MORE BENEFITS TO LOVE!

***TimeWise® Miracle
Set 3D™*, \$110**

**Save \$14 when you buy
the set!**

- Provides broad spectrum UV protection and helps improve the visible signs of aging,¹ PLUS offers additional defense against age-accelerating free radicals on skin with more than double the antioxidant power!²
- Clinically shown to provide improvement of multiple visible signs of skin aging in just 4 weeks¹ PLUS, after a five-week consumer study, 8 out of 10 women were excited by the results they saw.³
- Every product includes the *Age Minimize 3D™* Complex to help provide multiple antioxidant benefits* and help defy the look of skin aging in more ways than one.



*Based on in vitro testing of key ingredients ¹Results based on a 12-week independent clinical study in which 62 women used the *TimeWise® Miracle Set 3D™* twice a day

²Based on in vitro testing comparing *TimeWise® Miracle Set 3D™* with *TimeWise® Miracle Set 3D™*

³Results based on a five-week independent consumer study in which 214 women used the *TimeWise® Miracle Set 3D™* twice a day
Price is suggested retail.

Customize for Your Customers.

IF YOUR CUSTOMERS WANT...

Everything!



YOU CAN SUGGEST...

TimeWise® Miracle Set 3D™ ☀️🌙
\$110

(The best value! You save \$14 when you buy the set!)

A cleanser, SPF protection for day and a moisturizer for night,



Age Minimize 3D™ 4-in-1 Cleanser ☀️🌙
Age Minimize 3D™ Day Cream SPF 30
Broad Spectrum Sunscreen* ☀️
and *Age Minimize 3D™* Night Cream 🌙
\$88

A cleanser and moisturizing SPF protection for day,



Age Minimize 3D™ 4-in-1 Cleanser ☀️🌙
and *Age Minimize 3D™* Day Cream
SPF 30 Broad Spectrum Sunscreen* ☀️
\$56

A cleanser and moisturizer but are sensitive to SPF,



Age Minimize 3D™ 4-in-1 Cleanser ☀️🌙
and *Age Minimize 3D™* Day Cream non-
SPF ☀️ \$56

A cleanser and non-SPF moisturizer with a richer texture,



Age Minimize 3D™ 4-in-1 Cleanser ☀️🌙
and *Age Minimize 3D™* Night Cream 🌙
\$56

HOW OUR MIRACLE STACKS UP TO COMPETITION**

Here are some average prices to help overcome cost objections.

Set	Cleanser	Day Cream/Moisturizer	Night Cream/Moisturizer	Eye Cream
<i>TimeWise®</i> <i>Miracle Set 3D™</i>, \$110	<i>Age Minimize 3D™</i> 4-in-1 Cleanser, \$24	<i>Age Minimize 3D™</i> Day Cream SPF 30 Broad Spectrum Sunscreen,* \$32	<i>Age Minimize 3D™</i> Night Cream, \$32	<i>Age Minimize 3D™</i> Eye Cream, \$36
Prestige brands \$45.50 - \$254	Prestige brands \$25 - \$82	Prestige brands \$45 - \$215	Prestige brands \$49 - \$215	Prestige brands \$30 - \$180
Other direct-selling brands \$30 - \$323	Other direct-selling brands \$8.50 - \$41	Other direct-selling brands \$11.99 - \$92	Other direct-selling brands \$24 - \$92	Other direct-selling brands \$13 - \$69
Mass brands \$23 - \$52	Mass brands \$5.99 - \$18	Mass brands \$9.99 - \$50	Mass brands \$9.99 - \$50	Mass brands \$11.99 - \$45.50

Mass means brands/products sold in grocery stores and pharmacies. Prestige means brands/products sold at department stores and specialty boutiques. All prices are suggested retail. *Over-the-counter drug product ** This is an illustration of how *Mary Kay® TimeWise® Miracle Set 3D™* and its individual open stock products stack up in price against competitive products in the U.S. with similar product benefits.

Upcoming Events

Tuesday May 8th Pow Wow meeting and more trial and info of New Timewise Miracle Set 3D – 7 p.m Marnie's - guests welcome!

Monday (yes MONDAY) May 14th (not Tuesday) Conference Call 8 p.m

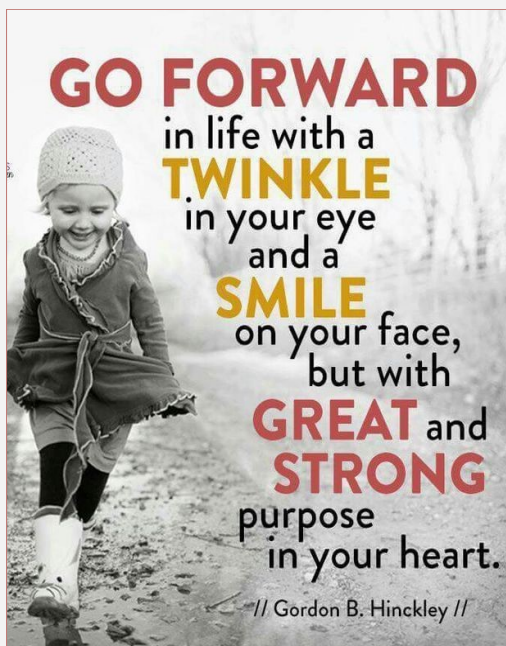
Tuesday May 22nd - Guest Event - hold your own MK Beauty Experience Wesleyan Enhanced Living 7 p.m
Grand Opening of the new Timewise 3D Miracle set --Come out – GUESTS –This should be a fabulous night for us!!

Tuesday May 29th 8p.m Conference Call

Please check intouch—I highly encourage—
There is going to be major product knowledge news.

Parties and faces is how you will build your business. Please hop on a call or attend one meeting this month – Much Excitement and Education join in-see your business Excel!!!

Go to our website and see all that is there for you !!!!!www.marnieyunger.com



a note from Marnie

I see determination and perseverance in the sparkle of your eyes as we finish up our Seminar Year, June 30! Victories are won with intent work and purpose! See success as you reach your goals this Seminar year and at the same time, build momentum for Seminar 2019! I cannot wait to celebrate your achievements at Seminar 2018!

Have you registered for Seminar yet? This is one of the most exciting times of the year! [CLICK HERE](#) to listen to NSD Cindy Gress describe why attending seminar is the place to be... the feel of the crowd, the pulse, how your heart will become engaged with the company! And that is when magic happens. I want to help you make your dreams come true, commit to attend Seminar, invest in your future. By the time you hop on the plane or slide into your car to head home, you'll be ready to take the world by storm and seize success!

Being a STAR consultant is a very important key to achieving your goals! It helps you become consistent in your business, while also building your customer base and earning an income! The quarter ends June 15! In order to be a Sapphire Star, focus on selling \$300 each week, CONSISTENTLY! When you hold appointments consistently, your business is more enjoyable and you will have continuous bookings vs. holding an appointment every so often and then having to work harder to find new hostesses. Think BIG! Don't worry about your sales at your appointments (because that comes no matter what at your individual closings), but focus on getting 2 new bookings at each party and getting referrals from the guests!

Keep working with your blinders on and let nothing detour you from your goal. I am here cheering you on to the finish line!

With Big Belief,

Marnie

Love Checks

13% Recruiter Commission Level

Danielle B. Durfee	\$426.27
Marnie R. Yunger	\$718.64
(does not include unit commissions & bonuses)	

9% Recruiter Commission Level

B.J. Henning	\$148.86
Fran A. McMonagle	\$93.65
Linda G. Haney	\$22.64

4% Recruiter Commission Level

Hope E. Ross	\$48.10
Cindy L. Martino	\$37.96

Mary A. Taylor	\$33.46
Sarah Schudel-Boyer	\$30.48
Gerry Schmidt	\$24.02
Laurie Ermentrout	\$20.56
Linda Stettler	\$9.96
Page Knox	\$9.28
Angela Maxwell	\$9.10
Maud B. Palmer	\$7.66
Marion W. Bauer	\$4.84
Lu Foley	\$1.52

Yunger & Better Millionaires



Marnie Yunger

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(215)858-8710 (cell)

important

Dates

- May 10** - Early ordering of Summer Products for Quarter 3 Stars and PCP participants
- May 12** - Mary Kay's Birthday
Summer Products Launch for ALL Consultants to order
- May 13** - Mother's Day
- May 15** - Summer Look Book begins mailing
- May 28** - Memorial Day, all offices closed
- May 30** - Last day to place telephone orders for May
- May 31** - Last day to place on-line orders for May
- June 15** - Quarter 4 Contest Ends
- June 16** - Quarter 1 Contest Begins
- June 29** - Last day to place telephone orders for June
- June 30** - Last day to place on-line orders for June
- JULY 1 - LAST DAY TO REGISTER FOR SEMINAR**

May Believe Bracelet

When you order \$600+ whsl in MAY,
you will receive the BELIEVE
Bracelet.
Believe in yourself!



Focus on New Faces

When you earn the your Bracelet in
March, April, May and June you
receive the **Sisters Bracelet** for the
Seminar Challenge

