

You Ladies are Awesome!

Yunger

Keep on being great!

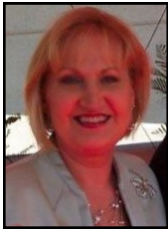
and better Millionaires

Seminar 2017 Queens

Unit Court of Sales



Gerry Schmidt
QUEEN
\$42,060



Fran McMonagle
#2
\$40,229



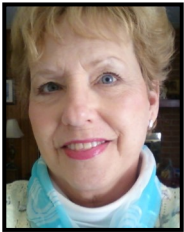
Angela Maxwell
#3
\$29,059



Maud Palmer
#4
\$20,609



Laurie Ermentrout
#5
\$15,214



Alice Gondeck
#6
\$12,230



Tina Smith
#7
\$10,544



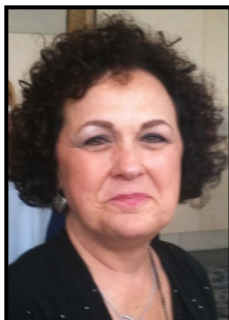
Cindy Miedwig
#8
\$10,356



Lu Foley
#9
\$10,341

Miss Go Give

Marie Costello



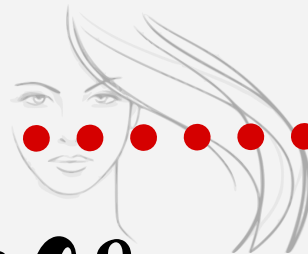
I'M 
ALL IN!
#teamMK



Marnie Yunger

Millionaires

((215)766-7220 myunger@comcast.net



August Newsletter with July Results

new faces **take you** places BRACELET

Queen of Retail



Fran McMonagle
\$1,520

Queen of Wholesale



Gerry Schmidt
\$1,454

Queen of Reorders



Fran McMonagle
\$1,289

Top Check for July



Linda Haney
\$26



* Earned July Bracelet

NEW
FACES
Take Your
PLACES

Winners



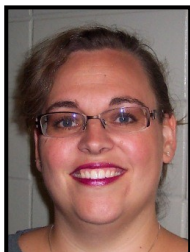
Gerry Schmidt



Angela Maxwell



Maud Palmer



Patty Paul



Laurie Ermentrout



Cindy Miedwig



Lu Foley



Marnie Yunger

I'M



ALL IN!

#teamMK



Consultant	Current	Sapphire	Ruby	Diamond	Emerald	Pearl
FRAN MCMONAGLE	\$2,634.50	*****	STAR	\$365.50	\$965.50	\$2,165.50
GERRY SCHMIDT	\$1,532.50	\$267.50	\$867.50	\$1,467.50	\$2,067.50	\$3,267.50
ANGELA MAXWELL	\$1,114.50	\$685.50	\$1,285.50	\$1,885.50	\$2,485.50	\$3,685.50
LU FOLEY	\$808.00	\$992.00	\$1,592.00	\$2,192.00	\$2,792.00	\$3,992.00
MAUD PALMER	\$742.00	\$1,058.00	\$1,658.00	\$2,258.00	\$2,858.00	\$4,058.00
LAURIE ERMENTROUT	\$680.50	\$1,119.50	\$1,719.50	\$2,319.50	\$2,919.50	\$4,119.50
SUSAN GOLD	\$623.00	\$1,177.00	\$1,777.00	\$2,377.00	\$2,977.00	\$4,177.00
CAROLE ZIEGLER	\$617.50	\$1,182.50	\$1,782.50	\$2,382.50	\$2,982.50	\$4,182.50
PATTY PAUL	\$613.50	\$1,186.50	\$1,786.50	\$2,386.50	\$2,986.50	\$4,186.50
CINDY MIEDWIG	\$601.00	\$1,199.00	\$1,799.00	\$2,399.00	\$2,999.00	\$4,199.00
LINDA STETTLER	\$585.50	\$1,214.50	\$1,814.50	\$2,414.50	\$3,014.50	\$4,214.50
MARION BAUER	\$578.00	\$1,222.00	\$1,822.00	\$2,422.00	\$3,022.00	\$4,222.00
MARYBETH KOLODNEY	\$572.00	\$1,228.00	\$1,828.00	\$2,428.00	\$3,028.00	\$4,228.00
ROSEMARY FISHER	\$548.50	\$1,251.50	\$1,851.50	\$2,451.50	\$3,051.50	\$4,251.50
RHONDA EMBARDINO	\$499.50	\$1,300.50	\$1,900.50	\$2,500.50	\$3,100.50	\$4,300.50
PAGE KNOX	\$457.50	\$1,342.50	\$1,942.50	\$2,542.50	\$3,142.50	\$4,342.50
ELIZABETH KRUZITS	\$423.00	\$1,377.00	\$1,977.00	\$2,577.00	\$3,177.00	\$4,377.00
JOANN KEANE	\$412.50	\$1,387.50	\$1,987.50	\$2,587.50	\$3,187.50	\$4,387.50
ALICE GONDECK	\$400.50	\$1,399.50	\$1,999.50	\$2,599.50	\$3,199.50	\$4,399.50
MARNIE YUNGER	\$3,155.25	*****	*****	STAR	\$444.75	\$1,644.75



AUGUST - Let's Go Places

Party hard in August and share the Mary Kay opportunity! If you become the Independent Beauty Consultant with the highest number of new personal team members in your unit (minimum of two), you will receive these trendy sunglasses.* With these shades, your future's looking bright!

Love Checks



13% Recruiter Commission Level

Marnie R. Yunger \$486.72
(does not include unit commissions & bonuses)

9% Recruiter Commission Level

Linda G. Haney \$26.01

4% Recruiter Commission Level

Mary A. Taylor \$29.28
Sarah Schudel-Boyer \$24.54

Gerry Schmidt \$24.16
Maud B. Palmer \$10.68
Fran A. McMonagle \$9.14
Lu Foley \$9.10
Page Knox \$6.56
Christine Hanson \$5.58
Anamaria C. Hazel \$2.00
Beth Pellegrino \$1.90
Marion W. Bauer \$0.68

shooting for the

Stars

top in retail sales

Company Court of Sales



Gerry
Schmidt



Angela
Maxwell



Maud
Palmer

Consultant

Retail

YTD PCP

YTD

1	Gerry Schmidt	\$2,977.00	\$0.00	\$2,977.00
2	Angela Maxwell	\$1,368.00	\$0.00	\$1,368.00
3	Maud B. Palmer	\$1,287.00	\$0.00	\$1,287.00
4	Patty Paul	\$1,247.00	\$0.00	\$1,247.00
5	Laurie Ermentrout	\$1,238.00	\$0.00	\$1,238.00
6	Cindy M. Miedwig	\$1,232.00	\$0.00	\$1,232.00
7	Lu Foley	\$1,230.00	\$0.00	\$1,230.00
8	Rhonda M. Embardino	\$1,019.00	\$0.00	\$1,019.00
9	Elizabeth Kruzits	\$866.00	\$0.00	\$866.00
10	Linda G. Haney	\$612.00	\$0.00	\$612.00

We are looking for women to be in the Unit Court of Sharing.
Share this Career Opportunity with everyone you facial!

national court of sales

- » **National**
\$40,000 Retail/ \$20,000 whsl
- » **Area**
\$20,000 Retail/ \$10,000 whsl
- » **Unit**
\$10,000 Retail/ \$5,000 whsl



national court of sharing

- » **National**
24 Team Members
- » **Area**
12 Team Members
- » **Unit**
6 Team Members



≡ Skin Care Confident ≡

The NEW Skin care confident online program is designed to make you feel more confident when you introduce Mary Kay skin care regimens to new faces! It's also interactive, which makes learning easier and more fun.

women working with passion

July

\$100+ REORDERS

Maud Palmer	\$774
Gerry Schmidt	\$984
Alice Gondeck	\$680
Fran McMonagle	\$1,289
Angela Maxwell	\$970
Lu Foley	\$121

\$800+ MONTH

Fran McMonagle	\$1,520
Gerry Schmidt	\$984
Alice Gondeck	\$1,200
Angela Maxwell	\$1,175

\$200+ WEEKS

Maud Palmer	\$441/\$333
Fran McMonagle	\$308/\$219/\$468/\$525
Gerry Schmidt	\$309/\$543
Alice Gondeck	\$300/\$300/\$300/\$300
Angela Maxwell	\$498/\$592

\$60+ FACIAL

Fran McMonagle	\$143/\$88
Angela Maxwell	\$205
Alice Gondeck	\$125/\$95

\$200+ CLASSES

Alice Gondeck	\$300
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SUMMARY SENDERS

Alice Gondeck
Maud Palmer
Fran McMonagle
Angela Maxwell
Gerry Schmidt
Lu Foley
Fran Nase

BASICS SOLD

Alice Gondeck	5
Angela Maxwell	3

\$1000+ Sales

Alice Gondeck
Fran McMonagle
Angela Maxwell

On Target Consistency Club

\$450 and \$600

Fran McMonagle
Maud Palmer
Angela Maxwell

\$300

Lu Foley

Look Who Invested

Name	Amount	Name	Amount	Name	Amount
Gerry Schmidt	\$1,453.50	Barbara G. Leistrum	\$241.00	Cindy L. Martino	\$107.00
Angela Maxwell	\$669.00	Beverly Vitek	\$240.00	Angie Amig	\$100.00
Maud B. Palmer	\$633.50	Page Knox	\$232.50	Mercedes Soto	\$98.00
Patty Paul	\$613.50	MaryAnn Black	\$228.50	JoAnn D. Keane	\$78.50
Laurie Ermentrout	\$604.00	Charlene Floyd	\$227.50	Laura Hunt	\$69.00
Cindy M. Miedwig	\$601.00	Mary Kay Roehr	\$227.00	Carolyn A. Degnan	\$56.00
Lu Foley	\$600.00	Peggy A. Jubar	\$227.00	Elaine Kady	\$50.00
Rhonda M. Embardino	\$499.50	Melissa Wilson	\$226.50	Georgiana H. Glaeser	\$48.00
Elizabeth Kruzits	\$423.00	Sarah Schudel-Boyer	\$226.00	Margaret A. Stahelek	\$47.50
Linda G. Haney	\$306.00	Ann Marie Sher	\$225.50	Deborah A. Farnish	\$40.00
Laura M. Thomas	\$296.50	Alice L. Gondeck	\$225.50	Antioniette Etts	\$37.50
Lorie J. McCafferty	\$280.00	Mary A. Taylor	\$225.00	Fran A. McMonagle	\$30.00
Kimberly L. Jones	\$279.00	Brenda L. Wido	\$164.00	Peggy M. Johnson	\$22.50
Linda Stettler	\$272.50	Klaudia M. Blaschke	\$146.00	Christine Hanson	\$17.00
Connie Jones	\$266.00	Kathy A. Hahn	\$139.50	Anamaria C. Hazel	\$12.00
Beth Pellegrino	\$250.50	Rosemary H. Fisher	\$113.50		



Celebrate!

September

Happy Birthday

.....

Birthdays	Day
Jan S. Yunger	3
Christina M Niziolek	4
Linda Ellison	6
Alison Hadden	9
Vera Bunch	15
Christine F. Dipaolo	15
Rene L. Giacono	16
Mary A. Taylor	17
Denise K. Alderfer	21
Elaine Kady	21
Robin Hubner	25
Azi Colling	28

MK Anniversary

.....

Anniversaries	Years
Teryl Mullan	26
Mary Kay Roehr	25
Mary A. Taylor	21
Patty Paul	14
Christine Cucchiaro	14
Johanna L Washington	12
Kathy Miller	10
Kathy Thompson	8
Elaine Kady	6
Marybeth Kolodney	2

Success begins with a dream and the first step in making dreams come true is to know what you want. Have a mental picture of your goals. The mind's eye must see the things you want. When it has a strong mental picture, it will begin to change your dreams into realities.

Vitamin C Activating Squares

■ A breakthrough in technology that delivers PURE vitamin C to the skin in a tiny, dissolvable square.

■ Each square transforms into pure vitamin C when activated with water and ANY Mary Kay serum.

■ Adds a serious, skin loving boost to your favorite age-defying serum.

Tiny Square.

Big Skin Care Revolution



steppin' up the Ladder



Senior Consultants

1-2 Active Team Members
4% Commissions
Eligible to order Red Jacket (2 Active)

Recruiter :Marion W. Bauer
Christine Hanson
Recruiter :Dolores R. Bergey
Connie Jones
Recruiter :Lisa K. Brown
Beverly Vitek
Recruiter :Laurie Ermentrout
Carrie A. Lager
Josi Smith
Recruiter :Alice L. Gondeck
Marilyn Hopper
Laura A. Korell
Recruiter :Christine Hanson
Kathy A. Hahn
Recruiter :Anamaria C. Hazel
Liduvina Caserta
Audrey C. Johnson
Recruiter :Janis S. Innocenti
Rosemary H. Fisher
Recruiter :Page Knox
Brenda L. Wido
Recruiter :Cindy L. Martino
Susan R. Gold
Patti D. Martino
Recruiter :Katherine A. McGlory
Danielle Freed
Recruiter :Patty Paul
Azi Colling
Recruiter :Beth Pellegrino
Jennifer Pellegrino
Margaret A. Stahlek
Recruiter :Gerry Schmidt
Laurie Ermentrout
Barbara J. Fletcher
Recruiter :Linda Stettler
Janet Beil
Recruiter :Annette P. Vasquez
Mercedes Soto

Star Team Builder

3-4 Active Team Members
4% Commissions
\$50 Red Jacket Rebate
\$50 Team Building Bonus



Recruiter :Lu Foley
Mandy Ballard
Elizabeth A. Endres
Charlene Floyd
Recruiter :Angela Maxwell
Maryellen Curran
Marybeth Kolodney
Dia Mantakounis
Recruiter :Fran A. McMonagle
MaryAnn Black
Christine Cucchiaro
Denielle Zollo
* Denise K. Alderfer
* Dolores R. Bergey
* Marianne L. Buehler
* Robin Hubner
Carol Puzzella
Susan M. Woehr
Recruiter :Maud B. Palmer
Barbara C. D'Antonio
Deborah A. Farnish
Mary Kay Roehr
Christina C. Smith
* Wendy Griffin
Marguerite S. Furyk
Linda M. Partin
Susan D. Sinkler
Recruiter :Sarah I. Schudel-Boy
Amy Ibanez-Ohm
Patty Paul
C. Viktora-Sewell
* Sherrin L. Sundstrom
* Johanna L. Washington
Recruiter :Mary A. Taylor
Kathryn A. Chase
Sarah T. Cleaveland
Antionette Etts
Peggy A. Jubar
* Cheryl A. Ceresna
Carol J. Howard
Ali Jacob
Kathleen MacDonnell

Team Leader/ Future Director/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn the use of a Career Car or Cash Compensation



Team Leaders
Recruiter :Linda G. Haney
Shelley Desman
Alison L. Dudenbostel
Georgiana H. Glaeser
Barbara G. Leistrum
Nadja D. Newhall
* Joyce A. Lang
* Christina M. Niziolek
* Heather M. Simon
Beth Bridges

Director

5+ Active Team Members
9 or 13% Unit Commissions
9 or 13% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn the use of a Career Car or Cash Compensation



1st Line

B.J. Henning
Gloria Walker
Jennifer Tito

2nd Line

Naomi Schenk



August Promotion

Marnie Yunger
(215)766-7220
myunger@marykay.com

Yunger Millionaires

week
ONE

week
TWO

week
THREE

week
FOUR

Place a CHECK MARK in the appropriate date box for each activity you complete.
May have multiples in a day or month.

ACTIVITY	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
Class (3+ & \$100 sales)																															
\$100 Outside orders/ reorders																															
5 New Contacts/ Referrals																															
Interview with Director																															
Attend Success Meeting																															
Guest to Event																															
New Team Member																															
2 New Bookings																															
Sell TW or Repair Set																															
2 Facials (min. \$50 each)																															
\$225 whsl																															
Qualified New Recruit ~ 5 IPAs																															
Total IPAs for Day																															
Total IPAs for Week																															



Complete
10 IPAs

Section 2 Love Package



complete
25 IPAs

Going Places Key Chain



complete
40 IPAs

Going Places Checkbook



complete
60 IPAs

Vitamin C Activating Squares

Contests and Prizes

Seminar 2018

Year Long Contests

Receive beautiful gifts at our annual awards night

\$12,000 Retail	~ Unit Year-End Court
8 Recruits	~ Unit Year-End Court
\$20,000 Retail	~ Go-Give Princess Court
12 Recruits	~ Go-Give Princess Court
\$40,000 Retail	~ Mary Kay's National Court
24 Recruits	~ Mary Kay's National Court

Weekly & Monthly Contests

Grand Day	~ Call me with \$100 or more in daily sales to be entered into our monthly drawing for \$10 in Section 2 product
Perfect Start ~ (15 Faces or 5 Classes in a month)	PS Charm and Bracelet
Power Start	~ (30 Faces or 10 Classes in a month) Mary Kay Watch and Power Start Charm & bracelet
\$1000 Month	~ Gift from your proud Director
100 Faces	~ (any three months) Prize to be announced
Star Consultant	~ Be an ALL STAR each quarter! Seminar qualified 4 Quarter Star - you are top 5% of our Company! Receive special treat from your Director!
Pearls of Sharing	~ Earn your Pearls of Sharing by holding interviews and building your team - earrings, bracelet & necklace
Qualified Team Member	~ Earn your choice of a watch or a handbag

Inner Circle Consistency Club

Rules: Every consultant that places at least a \$225 wholesale order (minimum \$225) in July and August will win a prize from me! When you place a \$225 or more wholesale every month thereafter without missing a month, you will receive a prize each month and remain in the INNER CIRCLE Consistency Club!
(Orders may be accumulated each month to reach the total of \$225 wholesale or greater)

At the end of the 12th month ---June 2016 ---you will have won a SENSATIONAL GIFT from Marnie. IT WILL BE PRESENTED TO YOU AT OUR Annual Awards Event honoring you as an INNER CIRCLE Consistency Club Member.

Find your place to WIN!! Visualize your goal and work with consistency!!
Success is never inside the comfort zone!
Get excited about the business woman that you are becoming!!

discover what you **LOVE**™

QUEEN'S

Court of Personal Sales
\$40,000 Personal Retail Production



July 1 to June 30

Fill in a square for every \$500
wholesale/\$1,000 retail
you order!

 \$1,000	 \$2,000	 \$3,000	 \$4,000	 \$5,000	 \$6,000
 \$7,000	 \$8,000	 \$9,000	 \$10,000	 \$11,000	 \$12,000
 \$13,000	 \$14,000	 \$15,000	 \$16,000	 \$17,000	 \$18,000
 \$19,000	 \$20,000	 \$21,000	 \$22,000	 \$23,000	 \$24,000
 \$25,000	 \$26,000	 \$27,000	 \$28,000	 \$29,000	 \$30,000
 \$31,000	 \$32,000	 \$33,000	 \$34,000	 \$35,000	 \$36,000
 \$37,000	 \$38,000	 \$39,000	 \$40,000	NEW FACES ARE TAKING YOU PLACES!	

QUEEN'S

Court of Sharing

24 Personal *Qualified Team Members

July 1 to June 30

Fill in the squares with NEW Team Member names and shade in the box when she achieves QUALIFIED status!

1. Name	2. Name	3. Name	4. Name
5. Name	6. Name	7. Name	8. Name
9. Name	10. Name	11. Name	12. Name
13. Name	14. Name	15. Name	16. Name
17. Name	18. Name	19. Name	20. Name
21. Name	22. Name	23. Name	24. Name

PRIZES!

Bee Fabulous

Charm Bracelet

Small Bee Fabulous
Diamond Pin

Bee Fabulous Diamond
Bee Ring

Which do
you want?

You are going
places!



Upcoming Events

Week of August 13th

Nothing, I am away

Tuesday, August 22nd

Live Meeting, Pow Wow at
Marnie's, 7pm

Tuesday, August 29th

Conference Call 8pm
NEW number:
515-739-1034 669034#

Live Meeting, Pow Wow at
Marnie's, 7pm

Tuesday, September 5th

Conference Call 8pm
NEW number:
515-739-1034 669034#

Tuesday, September 13th

Live Meeting, Pow Wow at
Marnie's, 7pm

Parties and faces is how you will
build you business.

Please hop on a call or attend one
meeting this month – Much
Excitement and Education join
in-see your business Excel!!!

Go to our website and see all that
is there for you !!!!
www.marnieyunger.com

Welcome

New Consultants

Shamiran Mikhael

From CANYON COUNTRY, CA
Sponsored by M. Yunger

a note from

Marnie

Oh, the Places You'll Go. I absolutely LOVE our new Seminar Year theme... Faces will Take You Places. Focus on new activity, and that is NEW FACES. Faces will generate new appointments, sales and team building. Do not worry about results, focus on activity and the results will come.

Are you excited about our New Seminar Year. Do your friends and family know your goals. Do you have PASSION... *Passion is what moves us forward when our way is blocked by innumerable obstacles.* Your business needs your passion. People want to be around others who are enthusiastic and are on a mission. What is your WHY? What makes your WHY so important. Put passion into it and START to work!

Track your activity. Are you getting the results you want? You need to ask yourself, "Is what I am doing now going to help me reach my goals by the end of the Seminar Year?" Become a MASTER DELEGATOR with your personal and MK business "things to do" lists! This will allow you more time to work. Think of what and who you can delegate jobs to. Remember, children love being part of something, include them in helping. It may not be done exactly how you would do it, but at least it is getting done. Also, many teen-agers and some women would love to work for product.

Do everything with purpose, passion and power this month and see where it takes you!!!

With Love,

Marnie

Power Class of the august..... Month

Are you ready to get in the driver's seat? Earning the use of a Mary Kay Career Car is just one of the many ways to be rewarded for all of your hard work as a top seller. This month's show features Independent Executive Senior Sales Director Robyn Cartmill, Independent Senior Sales Director Menina Givens, Independent Senior Sales Director September James and Laura Beitler, VP Sales, Event Planning and Production.

[CLICK HERE TO WATCH](#)

Yunger & Better Millionaires



Marnie Yunger

232 Log Cabin Rd
Perkasie, PA 18944
(215)766-7220 (office)
(215)858-8710 (cell)

important

Dates

August 10 - Early order of Fall Products and New Starter Kit Products for Quarter 4 Stars and Fall PCP Participants

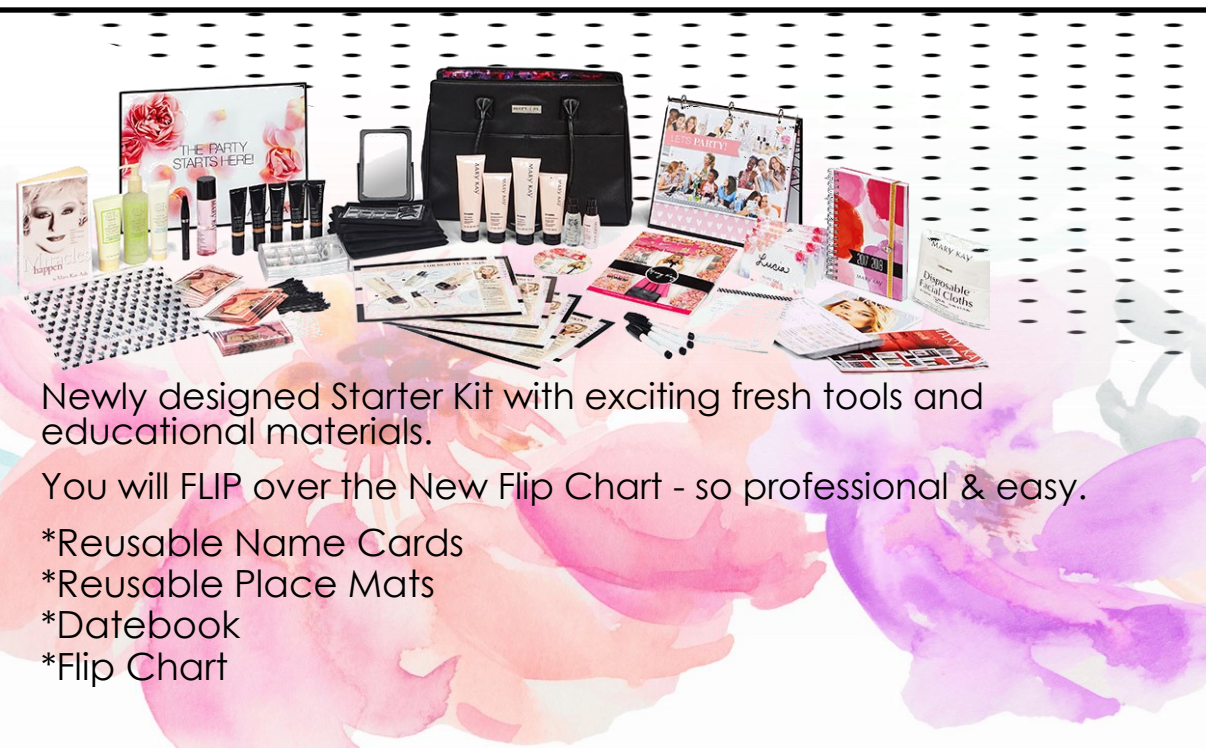
August 13 - Fall Look Book begins mailing

August 16 - Fall Products and New Starter Kit Products are available to order for all consultants

August 24 - Last day to enroll in the special edition Holiday PCP customer Look Book

August 30 - Last day to place telephone orders for August

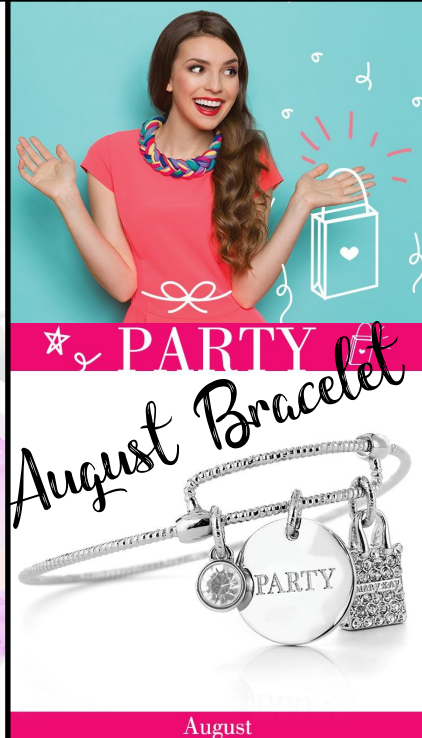
August 31 - Last day to place on-line orders for August



Newly designed Starter Kit with exciting fresh tools and educational materials.

You will FLIP over the New Flip Chart - so professional & easy.

- *Reusable Name Cards
- *Reusable Place Mats
- *Datebook
- *Flip Chart



August