

YUNGER
AND
BETTER

Millionaires



UNIT GOALS 65 STARS 2 OFFSPRING DIRECTORS \$650,000 CIRCLE OF EXCELLENCE

December Newsletter with November Results

Queen of Retail Queen of Wholesale Queen of Reorders Top Check for November



Gerry Schmidt
\$6,134



On-Target STARS

Star Consultant Program
Sept. 16 to Dec. 15, 2016

MARY KAY®



Women Working with Passion in November

\$100+ REORDERS

Maud Palmer	\$2,665
Gerry Schmidt	\$6,134
Alice Gondeck	\$844
Angela Maxwell	\$1,551
Rosie Fisher	\$716
Susan Sautner	\$563
Page Knox	\$1,506
Lu Foley	\$792
Fran McMonagle	\$1,039
Maria Older	\$1,400
Patty Paul	\$336

\$800+ MONTH

Shooting for the STARS

Top in Retail Sales

Company Court of Sales



Gerry
Schmidt



Fran
McMonagle



Steppin' Up the Ladder



Senior Consultants

1-2 Active Team Members
4% Commissions
Eligible to order Red Jacket (2 Active)

Recruiter :Marion W. Bauer

Christine Hanson

Recruiter :Lisa K. Brown

Caroline K. Chestnut

<

YUNGER MILLIONAIRES

Marnie Yunger

(215)766-7220 myunger@marykay.com

MERRY CHRISTMAS

Color in the Christmas ornaments & gifts to win prizes!



Fill in 10 Ornaments and earn a STARBUCKS or Wa wa Gift Card!



CONTESTS & PRIZES

Seminar 2017

YEAR LONG
contests

Receive beautiful gifts at our annual awards night!

- \$12,000 Retail ~ Unit Year-End Court
- 8 Recruits ~ Unit Year-End Court
- \$20,000 Retail ~ Go-Give Princess Court
- 12 Recruits ~ Go-Give Princess Court
- \$40,000 Retail ~ Mary Kay's National Court
- 24 Recruits ~ Mary Kay's National Court

WEEKLY & MONTHLY
contests

Welcome Back to Wonderful!

DEC. 1-31, 2016

Do you remember the thrill of starting your Mary Kay business and the joy that came with getting to know determined, inspirational women like you? Just follow these three steps to **earn a FREE* TimeWise® Microdermabrasion Plus Set**, \$55 suggested retail, and get back on the path to success!



"DON'T PUT OFF 'TIL TOMORROW
WHAT IT IS THAT YOU WANT TO DO.
START NOW. DO IT NOW. START
DOING WH

MARY KAY



Embrace Your Dreams **Career Conference Challenge** *Dec. 1, 2016 – Feb. 28, 2017*

Get energized at Career Conference 2017, and have the Year of Your Dreams. You can qualify to earn an invitation to the Career Conference VIP Luncheon where you will receive the special Career Conference *Embrace Your Dreams* bracelet which encourages you to follow Mary Kay Ash's lead and "Eat Dessert First." You will earn these two wonderful rewards if you are:

- An **Independent Beauty Consultant** or an

>> 12 DAYS OF << CHRISTMAS

Package Options

\$299 Package

EYE LINER
LIP GLOSS
MASCARA
LIP LINER

MINT BLISS ENERGIZING FOOT LOTION
3 PIECE SATIN HANDS PAMPERING SET
MK COMPACT W/ APPLICATORS
3 MINERAL EYE COLORS
CHEEK COLOR
TRAVEL ROLL-UP BAG
5 PIECE BRUSH COLLECTION W/ BAG
FACIAL CLEANSING CLOTHS

\$249 Package

Star Consultant Quarter 2 ENDS December 15th!

What is STAR Consultant?

You become a Star Consultant when you place a minimum of \$1,800 in wholesale orders within a quarter.

At that level, each time you add a New *Qualified Team Member, you can earn an additional 600 contest credits.

BE GREAT!
BE BOLD!
BE A STAR!

Why You Should Be a STAR:

Upcoming Events

Tuesday December 13th Holiday
Party at Marnie's, 6:30pm; Pot
Luck Dinner & Gift exchange;
please RSVP to Marnie

Tuesday December 20th
Conference Call at 8pm

Nothing the week of Dec. 26th

Tuesday January 3rd Brain Trust
meeting at Marnie's, 7pm

Saturday, January 7th
January Jumpstart 9am-3

Younger and Better Millionaires



Marnie Yunger

232 Log Cabin Rd
Pottsville, PA 18944
(215) 766-7220 (office)
(215) 858-8710 (cell)

Important Dates

December 15 - Quarter 2 Star Contest Ends

December 16 - Quarter 3 Star Contest Begins