

YUNGER
AND
BETTER

Millionaires



UNIT GOALS 65 STARS 2 OFFSPRING DIRECTORS \$650,000 CIRCLE OF EXCELLENCE

April Newsletter with March Results

Queen of Retail Queen of Wholesale Queen of Reorders Top Check for March



Angela Maxwell
\$2,350



Gerry Schmidt
\$965



Angela Maxwell
\$2,001



Fran McMonagle
\$70

Quarter 3 STARS



Gerry Schmidt
Emerald



Fran McMonagle
Diamond



Angela Maxwell
Diamond



Lu Foley
Sapphire



Maud Palmer
Sapphire



Marnie Yunger
Emerald

Our Proud REDS



Maud Palmer



Linda Haney



Sarah Boyer



Laurie Ermentrout



Mary Taylor



Fran McMonagle



Anamaria Hazel



Angela Maxwell



On-Target

STARS

Star Consultant Program
March 16 to June 15, 2017

MARY KAY



Consultant	Current	Sapphire	Ruby	Diamond	Emerald	Pearl
FRAN MCMONAGLE	\$880.50	\$919.50	\$1,519.50	\$2,119.50	\$2,719.50	\$3,919.50
SUSAN PARENTEAU	\$442.50	\$1,357.50	\$1,957.50	\$2,557.50	\$3,157.50	\$4,357.50
FRANCES NASE	\$414.00	\$1,386.00	\$1,986.00	\$2,586.00	\$3,186.00	\$4,386.00
LAURIE ERMENTROUT	\$407.05	\$1,392.95	\$1,992.95	\$2,592.95	\$3,192.95	\$4,392.95
MARNIE YUNGER	\$454.00	\$1,346.00	\$1,946.00	\$2,546.00	\$3,146.00	\$4,346.00

I'M ALL IN!
#teamMK

welcome *New Consultant*

New Consultant
Alison Hadden

From
KIRKWOOD, PA

Sponsored by
M. Yunger



May CELEBRATIONS

Happy Birthday

Happy MK Anniversary

Birthdays	Day
Christine Hanson	7
Sherrin L. Sundstrom	9
Margaret Thoresen	9
Rebecca L. Hansell	11
Georgiana H. Glaeser	12
Cindy L. Martino	14
Johanna L. Washington	15
Marybeth Kolodney	18
Beth Bridges	19
Anamaria C. Hazel	20
Lucille J. Didawick	21
Susan Parenteau	23
Patricia I. Miyoshi	25
Elizabeth T. Baker	27
Laura Hunt	28
Stephanie A. Taylor	30

Anniversaries	Years
Vera Bunch	36
Maud B. Palmer	31
Kathy M. Agster	26
Frances J. Nase	24
MaryBeth Sedgwick	20
Patricia Harrison	20
Christine Hanson	19
Susan R. Gold	17
Pamela H. DeHart	16
Shelley Desman	13
Donna A. Terry	12
Mary Ann C. Schussler	9
Carol J. Howard	7
Susan R. Sautner	1

Women Working with Passion in March

\$100+ REORDERS

Maud Palmer	\$1,838
Gerry Schmidt	\$1,833
Angela Maxwell	\$2,001
Mary Ann Black	\$215
Lu Foley	\$112
Alice Gondeck	\$1,173
Fran McMonagle	\$1,534
Denise Alderfer	\$1,300
Rosie Fisher	\$313
Fran Nase	\$131
Barbara Allcroft	\$110
Marie Costello	\$700
Patty Paul	\$437

\$800+ MONTH

Fran McMonagle	\$1,534
Alice Gondeck	\$1,173
Gerry Schmidt	\$2,065
Maud Palmer	\$1,838
Angela Maxwell	\$2,350
Denise Alderfer	\$1,300

\$200+ WEEKS

Maud Palmer	\$641/\$304/\$214/\$375/\$304
Fran McMonagle	\$550/\$481/\$260
Gerry Schmidt	\$449/\$365/\$460/\$365/\$425
Alice Gondeck	\$302/\$391/\$270
Angela Maxwell	\$900/\$934/\$474
Rosie Fisher	\$250
Denise Alderfer	\$1,034

\$60+ FACIAL

Gerry Schmidt	\$232
Angela Maxwell	\$277/\$72
Patty Paul	\$200



#teamMK

SUMMARY SENDERS

Alice Gondeck
Maud Palmer
Fran McMonagle
Angela Maxwell
Gerry Schmidt
Barbara Allcroft
Patty Paul
Lu Foley
Fran Nase
Marie Costello
Rosie Fisher
Mary Ann Black
Denise Alderfer

BASICS SOLD

Alice Gondeck	8
Angela Maxwell	4
Fran McMonagle	1
Fran Nase	1

\$1000+ Sales

Maud Palmer
Gerry Schmidt
Angela Maxwell
Alice Gondeck
Fran McMonagle
Denise Alderfer

On Target Consistency Club

\$450 and \$600

Fran McMonagle
Maud Palmer
Angela Maxwell
Gerry Schmidt

\$300

Laurie Ermentrout
Lu Foley

Look who Invested this Month

Name	Amount	Name	Amount	Name	Amount
Gerry Schmidt	*\$964.50	Sharon L. Asberry	\$251.50	Ronni S. Casey	\$225.30
Fran A. McMonagle	*\$880.50	Melissa Wilson	\$241.00	Charlene Floyd	\$177.75
Angela Maxwell	*\$837.00	Susan R. Gold	\$239.50	Antionette Etts	\$172.00
Lu Foley	*\$801.00	Patty Paul	\$236.50	Dia Mantakounis	\$159.00
Maud B. Palmer	*\$654.00	Carrie A. Lager	\$235.75	Georgiana H. Glaeser	\$141.00
Denise K. Alderfer	*\$620.50	Sue Levush	\$235.50	Shelley Desman	\$106.00
Alice L. Gondeck	*\$601.25	Liduvina Caserta	\$234.00	Amy Ibanez-Ohm	\$103.50
Linda G. Haney	\$457.00	Terri Rook	\$232.50	Anamaria C. Hazel	\$99.00
Susan Parenteau	\$442.50	Marybeth Kolodney	\$232.50	Dolores R. Bergey	\$90.50
Frances J. Nase	\$414.00	Margaret A. Stahlek	\$232.00	Caroline K. Chestnut	\$77.00
Laurie Ermentrout	\$407.05	Johanna L. Washington	\$232.00	Renee E. Suessenguth	\$70.50
Lucille J. Didawick	\$383.00	Kathy Miller	\$230.75	MaryAnn Black	\$67.50
Lauren E. Kneezel	\$367.50	Josephine R. Stott	\$230.00	Susan R. Sautner	\$67.00
Joan K. Buck	\$356.50	Beth Pellegrino	\$230.00	Jeri J. Lewis	\$50.00
Cindy L. Martino	\$322.00	Laura Hunt	\$228.50	JoAnn D. Keane	\$50.00
Marion W. Bauer	\$321.75	Carolyn L. Seitz	\$228.00	Rosemary H. Fisher	\$30.00
Kathy A. Hahn	\$305.50	Patricia A. Bradley	\$227.50	Christine Hanson	\$18.00
Virginia A. Harze	\$304.00	Jan S. Yunger	\$226.50	Barbara G. Leistrum	\$7.32
Klaudia M. Blaschke	\$289.00	Peggy M. Johnson	\$226.50		
Adriane Cirelli	\$280.50	Christine F. Dipaolo	\$226.50		
Page Knox	\$261.50	Maryellen Curran	\$226.50		
Maria Older	\$259.50	Peggy A. Jubar	\$225.50		
Lynnette Hearne	\$255.50	Barb P. Schran	\$225.50		



* Earned the "Embrace Your Dreams" Bracelet for March

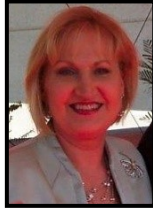
Shooting for the STARS

Top in Retail Sales

Company Court of Sales



Gerry
Schmidt



Fran
McMonagle



Angela
Maxwell

Consultant	Retail	YTD PCP	YTD Retail
1 Gerry Schmidt	\$27,401.00	\$6,820.00	\$34,221.00
2 Fran A. McMonagle	\$23,121.10	\$4,717.00	\$27,838.10
3 Angela Maxwell	\$16,130.30	\$4,305.20	\$20,435.50
4 Maud B. Palmer	\$12,932.50	\$3,393.00	\$16,325.50
5 Laurie Ermentrout	\$10,147.20	\$3,700.00	\$13,847.20
6 Cindy M. Miedwig	\$7,411.50	\$2,464.00	\$9,875.50
7 Christina C. Smith	\$6,730.90	\$2,754.00	\$9,484.90
8 Alice L. Gondeck	\$5,789.50	\$3,136.00	\$8,925.50
9 Cindy L. Martino	\$6,187.00	\$1,665.00	\$7,852.00
10 Patty Paul	\$6,197.50	\$903.00	\$7,100.50

Top Team Builders

Company Court of Sharing



Susan Sautner

Recruiter
Susan Sautner

New Team Members
1

YTD Comm
\$34.87

National Court of Sales

- » National
\$40,000 Retail/ \$20,000 whsl
- » Area
\$20,000 Retail/ \$10,000 whsl
- » Unit
\$10,000 Retail/ \$5,000 whsl



National Court of Sharing

- » National
24 Team Members
- » Area
12 Team Members
- » Unit
6 Team Members



Steppin' Up the Ladder



Senior Consultants

1-2 Active Team Members
4% Commissions
Eligible to order Red Jacket (2 Active)

Recruiter :Kathy M. Agster
Josephine R. Stott
* Barbara V. Magarity
* MaryBeth Sedgwick

Recruiter :Marion W. Bauer
Christine Hanson

Recruiter :Lisa K. Brown
Caroline K. Chestnut
* Beverly Vitek

Recruiter :Lu Foley
Elizabeth A. Endres
Charlene Floyd
* Mandy Ballard

Recruiter :Alice L. Gondeck
Susan Parenteau
* Laura A. Korell
Marilyn Hopper

Recruiter :Christine Hanson
Kathy A. Hahn

Recruiter :Janis S. Innocenti
Adriane Cirelli
Rosemary H. Fisher
Doris E. Diaz

Recruiter :Page Knox
Brenda L. Wido

Recruiter :Cindy L. Martino
Susan R. Gold
Patti D. Martino
* Kathy Thompson
* Janean H. Wood

Recruiter :Maria Older
Odilia Sexto

Recruiter :Beth Pellegrino
Pamela Bernet
Margaret A. Stahelek
* Jennifer Pellegrino

Recruiter :Gerry Schmidt
Laurie Ermentrout
Barbara J. Fletcher
* Josefa Alegre

Star Team Builder

3-4 Active Team Members
4% Commissions
\$50 Red Jacket Rebate
\$50 Team Building Bonus



Recruiter :Laurie Ermentrout
Kathleen K. Ingalls
Carrie A. Lager
Josi Smith

Recruiter :Angela Maxwell
Maryellen Curran
Marybeth Kolodney
Dia Mantakounis
Bridget R. Young

Recruiter :Maud B. Palmer
Deborah A. Farnish
Marguerite S. Furyk
Mary Kay Roehr
Christina C. Smith
* Barbara C. D'Antonio
* Wendy Griffin
Linda M. Partin
Susan D. Sinkler

Recruiter :Sarah I. Schudel-Boyer
Amy Ibanez-Ohm
Patty Paul
C. Viktora-Sewell
Johanna L. Washington
Sherrin L. Sundstrom

Recruiter :Mary A. Taylor
Kathryn A. Chase
Antionette Etts
Peggy A. Jubar
* Cheryl A. Ceresna
* Carol J. Howard
* Ali Jacob
* Kathleen MacDonnell
Sarah T. Cleaveland
Charlotte B. Hill

Team Leader/ Future Director

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn the use of a Career Car or Cash Compensation



Recruiter :Linda G. Haney
Shelley Desman
Georgiana H. Glaeser
Barbara G. Leistrum
Nadja D. Newhall
Christina M. Niziolek
* Beth Bridges
* Joyce A. Lang
Alison L. Dudenbostel
Schawanda Gittens
Margaret Quinn
Heather M. Simon

Recruiter :Anamaria C. Hazel
Liduvina Caserta
Audrey C. Johnson
Barb P. Schran
Carolyn L. Seitz
Teresa Vinson
* Karen K. Brown
* Elaine Kady

Recruiter :Fran A. McMonagle
Denise K. Alderfer
Dolores R. Bergey
MaryAnn Black
Carol Puzzella
Denielle Zollo
* Marianne L. Buehler
* Christine Cucchiaro
* Susan M. Woehr
Robin Hubner

Director

5+ Active Team Members
9 or 13% Unit Commissions
9 or 13% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn the use of a Career Car or Cash Compensation



1st Line

B.J. Henning
Gloria Walker
Jennifer Tito

2nd Line

Naomi Schenk
Renee Delescavage



The Perfect Contest

April Promotion

PERFECT 10

- 10 parties or 50 faces
- 10 interviews
- \$1,000 wholesale



Candy Color Shoulder Bag
(your choice color)

Power Coffee
with Director



PERFECT 5

- 5 parties or 30 faces
- 5 interviews
- \$500 wholesale



Silver with Faux
Diamond Stud
Earrings

PERFECT 3

- 3 parties or 15 faces
- 3 interviews
- \$300 wholesale



Chic Embellished
Sunglasses

Yunger Millionaires Perfect Contest

Marnie Yunger
(215)766-7220

myunger@marykay.com

Tracking Parties



= 1 Party



Name: _____

Email/Cell _____

Who did I interview?

Customer Name	Director Follow UP	Agreement Submitted
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
11.		
12.		
13.		
14.		
15.		

Track Your Month

Tracking wholesale



= \$100 wholesale



What will you win this Quarter?



\$300 Consistency Club

Order \$300 wholesale every month, January through June, and win this darling **FOLLOW YOUR DREAMS** MK cosmetic bag!

\$450 Consistency Club

Order \$450 wholesale every month, January through June, and win this fabulous **FOLLOW YOUR DREAMS** hang up toiletry case!



\$600 Consistency Club

Order \$600 wholesale every month, January through June, and win this fabulous **FOLLOW YOUR DREAMS** hang-up toiletry case and receive the **Embrace Your Dreams** bracelet from Mary Kay!



When YOU order \$240 whsl in April... I will send you this awesome silver/ black stretch bracelet!

We are also qualifying for \$600,000 and stretching to reach \$650,000... so we will have 2 \$25 CASH drawings when we do \$20,000 whsl this month - our magic number for our unit.



Marnie Yunger ~Yunger Millionaires

CONTESTS & PRIZES

Seminar 2017

YEAR LONG
contests

Receive beautiful gifts at our annual awards night!

- \$12,000 Retail** ~ Unit Year-End Court
- 8 Recruits** ~ Unit Year-End Court
- \$20,000 Retail** ~ Go-Give Princess Court
- 12 Recruits** ~ Go-Give Princess Court
- \$40,000 Retail** ~ Mary Kay's National Court
- 24 Recruits** ~ Mary Kay's National Court

WEEKLY & MONTHLY
contests

Grand Day ~ Call me with \$100 or more in daily sales to be entered into our monthly drawing for \$10 in Section 2 product.

Perfect Start~ (15 Faces or 5 Classes in a month) PS Charm and Bracelet.

Power Start ~ (30 Faces or 10 Classes in a month)
Mary Kay Watch and Power Start Charm & bracelet.

\$1000 Month~ Gift from your proud Director.

100 Faces ~ (any three months) Prize to be announced.

Star Consultant ~ Be an ALL STAR each quarter! Seminar qualified
4 Quarter Star - you are top 5% of our Company!
Receive special treat from your Director!

Pearls of Sharing~ Earn your Pearls of Sharing by holding interviews and building your team - earrings, bracelet & necklace.

Qualified Team Member ~ Earn your choice of a watch or a handbag.

Find your place to WIN!! Visualize your goal and work with consistency!!

Success is never inside the comfort zone!

Get excited about the business woman that you are becoming!!

discover what you **LOVE**™

TEACHERS RULE



Mary Kay
Fragrance Free Satin
Hands Set



\$36

Mary Kay
Satin Lips Set



\$22

WOW!
GREAT JOB

Mary Kay
Fragrance-Free
Satin Hands®
Nourishing Shea
Cream



\$12

**WELL
DONE!**

Show the teachers in your life just
how well they measure up!

GOALWIN! SEMINAR 2017

SAVINGS PLAN

Seminar Registration- \$195

Hotel - \$300 (4 to a room)

Plane Ticket - \$300

Meals - \$50 (to cover the meals the company does not cover)

Taxi - \$40

Tips - \$15 (tip your room service for hotel)

\$900

All prices are estimates

2 OPTIONS:

15 WEEK - save \$60 per week

10 WEEK - save \$90 per week

Upcoming Events

Tuesday, April 11th Pow Wow meeting here at Marnie's 7 p.m - Recap from Career Conference – GREAT info, awards for March

Wednesday, April 19th Conference Call for All , 8 p.m

Tuesday, April 25th Pow Wow at Marnie's 7 p.m ---new products

Thursday, April 27th Spring Fling at Wesleyan Enhanced Living – great opportunity for guests, get clients out –sales and team building; Beauty Bar and other entertainment ---this is always a success for consultants!!!!!!!

Saturday, April 29th Workshop at Crown Plaza King of Prussia—more to be announced

Tuesday, May 2nd Pow Wow at Marnie's 7 p.m

Check out our website:

www.marnieyunger.com

newsletter dates - conference call phone number - contests - tons of education

A Note

From Marnie

April Showers... Brings May Flowers. Focus on April, shower your business with work, blessing others, sharing the wonderful career opportunity with everyone. Facial 30 women this month, shower your business with new faces! Then in May, you will see Flowers... You will see the results of your hard work and it builds momentum. It is easy and more enjoyable to work when you have appointments and sales, it is more exciting. When you are enthusiastic towards your work, people are drawn to you. People do not want to follow a "parked" car, they want to follow a "MOVING" car, are you movin' and shakin'?

Take advantage of these upcoming months, there are many Gift Giving opportunities and ways to build your customer base:

- Teacher Appreciation
- Administrative Day/ Week
- National Nurses Week
- Mother's Day
- Graduations
- Father's Day

You can send them an ecard or an eCatalog, visit offices with goodie bags and offer little pampering sessions at their work places.

With Love,

Marnie

13% Recruiter Commission Level

Marnie R. Yunger	\$587.24
(does not include unit commissions & bonuses)	

9% Recruiter Commission Level

Fran A. McMonagle	\$70.07
Anamaria C. Hazel	\$61.88
Linda G. Haney	\$22.89

4% Recruiter Commission Level

Mary A. Taylor	\$41.32
Angela Maxwell	\$24.72
Sarah Schudel-Boyer	\$22.88

Alice L. Gondeck	\$17.70
Gerry Schmidt	\$16.28
Janis S. Innocenti	\$12.42
Christine Hanson	\$12.22
Cindy L. Martino	\$9.58
Laurie Ermentrout	\$9.43
Beth Pellegrino	\$9.28
Lu Foley	\$7.11
Lisa K. Brown	\$3.08
Marion W. Bauer	\$0.72

Paychecks from
the Heart

Younger and Better Millionaires



Marnie Yunger

232 Log Cabin Rd
Perkasie, PA 18944
(215) 766-7220 (office)
(215) 858-8710 (cell)

Important Dates

April 14 - Good Friday, All Branches Closed

April 18 - Last day to enroll customers into PCP for Summer Look Book

April 25 - Seminar 2016 Priority Registration opens for qualified **Diamond** consultants

April 26 - Seminar 2016 Priority Registration opens for qualified **Ruby** consultants

April 27 - Seminar 2016 Priority Registration opens for qualified **Sapphire** consultants

April 28 - Seminar 2016 Priority Registration opens for qualified **Emerald** consultants

April 28 - Last day to place telephone orders for April

April 30 - Last day to place on-line orders for April

MARY KAY

Dream
BIG
IN BIG D



Two-step over to
Gilley's for the
**Seminar 2017
Prize Party**

[CLICK HERE](#)
for details of how
to earn Party

Be invited to the Dream BIG in the Big D when you achieve the Embrace Your Dreams Challenge each month from March 1, 2017 to June 30, 2017, where you will receive this special "Do It Now" bracelet.



DO IT NOW

APRIL
embrace
YOUR DREAMS



Earn your Embrace Your Dreams Bracelet when you order \$600 whsl in APRIL. Orders may be cumulative.

CONSISTENCY IS KEY