

Yunger & Better Millionaires

FEBRUARY NEWSLETTER WITH JANUARY RESULTS



Queen of Retail



Cindy Martino
\$3,209

Queen of Wholesale



Cindy Martino
\$1,605

Queen of Reorders



Cindy Martino
\$3,209

Top Check for Jan.



Danielle Durfee
\$110



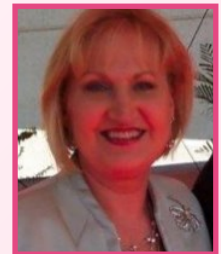
Powered By Pink JANUARY Winners



Cindy Martino



Gerry Schmidt



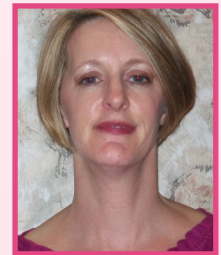
Fran McMonagle



Angela Maxwell



Kelly Brown



Danielle Durfee



Lu Foley



Stephanie Hill



Marnie Yunger

I *Love* TO TREAT YOU!
PICK A HEART TO REVEAL WHAT YOU HAVE *won!*



PICK A NUMBER,
AND I'LL MESSAGE YOU WITH THE SPECIAL DEAL!

Love on your Customers with a Treat

Love on your customers this month with a cute, fun game! You can post this Pick a Heart game on your group, or text/email it out! They can choose a heart and you can share with them what they won - everyone LOVES prizes!! Prizes include selling, booking, and team building incentives!

Download Images

Quarter 3 On-Target Stars



Name	Contest	Sapphire	Ruby	Diamond	Emerald	Pearl
Cindy Martino	\$1,648.00	\$ 152.00	\$ 752.00	\$1,352.00	\$1,952.00	\$3,152.00
Fran McMonagle	\$1,557.50	\$ 242.50	\$ 842.50	\$1,442.50	\$2,042.50	\$3,242.50
Gerry Schmidt	\$1,534.50	\$ 265.50	\$ 865.50	\$1,465.50	\$2,065.50	\$3,265.50
Angela Maxwell	\$1,504.50	\$ 295.50	\$ 895.50	\$1,495.50	\$2,095.50	\$3,295.50
Danielle Durfee	\$1,247.50	\$ 552.50	\$1,152.50	\$1,752.50	\$2,352.50	\$3,552.50
Lu Foley	\$1,203.50	\$ 596.50	\$1,196.50	\$1,796.50	\$2,396.50	\$3,596.50
Kelly Brown	\$1,010.00	\$ 790.00	\$1,390.00	\$1,990.00	\$2,590.00	\$3,790.00
Stephanie Hill	\$ 615.75	\$1,184.25	\$1,784.25	\$2,384.25	\$2,984.25	\$4,184.25
Janean Wood	\$ 578.00	\$1,222.00	\$1,822.00	\$2,422.00	\$3,022.00	\$4,222.00
Joan Buck	\$ 545.50	\$1,254.50	\$1,854.50	\$2,454.50	\$3,054.50	\$4,254.50
Rhonda Salak	\$ 523.50	\$1,276.50	\$1,876.50	\$2,476.50	\$3,076.50	\$4,276.50
Jeri Lewis	\$ 517.50	\$1,282.50	\$1,882.50	\$2,482.50	\$3,082.50	\$4,282.50
Donna Schwartz	\$ 497.00	\$1,303.00	\$1,903.00	\$2,503.00	\$3,103.00	\$4,303.00
Christina Smith	\$ 490.00	\$1,310.00	\$1,910.00	\$2,510.00	\$3,110.00	\$4,310.00
Vera Bunch	\$ 482.50	\$1,317.50	\$1,917.50	\$2,517.50	\$3,117.50	\$4,317.50
Laurie Ermentrout	\$ 459.50	\$1,340.50	\$1,940.50	\$2,540.50	\$3,140.50	\$4,340.50
Marybeth Kolodney	\$ 428.00	\$1,372.00	\$1,972.00	\$2,572.00	\$3,172.00	\$4,372.00
Laura Hunt	\$ 417.50	\$1,382.50	\$1,982.50	\$2,582.50	\$3,182.50	\$4,382.50
Lauren Kneezel	\$ 413.50	\$1,386.50	\$1,986.50	\$2,586.50	\$3,186.50	\$4,386.50
B.J. Henning	\$ 412.50	\$1,387.50	\$1,987.50	\$2,587.50	\$3,187.50	\$4,387.50
Margaret Stahelek	\$ 410.00	\$1,390.00	\$1,990.00	\$2,590.00	\$3,190.00	\$4,390.00
Marnie Yunger	\$2,145.00	\$ 0.00	\$ 255.00	\$ 855.00	\$1,455.00	\$2,655.00

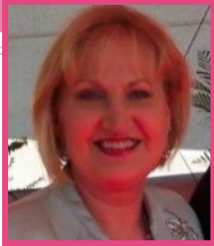
Look Who Invested this Month

ON-TARGET for Spring Consistency

👤 Cindy Martino	\$1,604.50	Terry Corcoran	\$293.00	Kay Kehler	\$227.00
👤 Gerry Schmidt	\$1,248.50	Barbara D'Antonio	\$293.00	Tamecia Anderson	\$225.00
👤 Fran McMonagle	\$777.50	Pam Smart	\$270.50	Diane Boland	\$225.00
👤 Angela Maxwell	\$766.50	Ann Marie Sher	\$264.50	Nadja Newhall	\$225.00
👤 Kelly Brown	\$650.50	Connie Jones	\$258.00	Denielle Zollo	\$205.50
👤 Danielle Durfee	\$609.50	Mary Kay Roehr	\$249.50	Georgiana Glaeser	\$195.00
👤 Lu Foley	\$601.50	Laura Thomas	\$241.00	Christina Niziolek	\$155.50
👤 Stephanie Hill	\$600.75	Page Knox	\$240.00	Linda Stettler	\$124.00
Janean Wood	\$539.50	Jennifer Pellegrino	\$239.50	Melissa Wilson	\$116.00
Rhonda Salak	\$523.50	Annette Vasquez	\$233.50	Michelle St. Dennis	\$105.00
Jeri Lewis	\$517.50	Beth Strohecker	\$233.00	Stephanie Taylor	\$57.00
Christina Smith	\$490.00	Linda Ellison	\$232.00	Leah Stallings	\$48.00
Vera Bunch	\$482.50	Brenda Wido	\$232.00	Patricia Miyoshi	\$45.00
Marybeth Kolodney	\$428.00	Patricia Casciano-Light	\$231.00	B.J. Henning	\$41.50
Laurie Ermentrout	\$422.00	Sarah Copestake	\$229.50	Linda Haney	\$18.00
Lauren Kneezel	\$413.50	Rusty Johnson	\$229.00	👤 Marnie Yunger	\$1,202.50
Laura Hunt	\$392.50	Sharon Cmuchowski	\$227.50		
Maud Palmer	\$303.50	Denise Alderfer	\$227.00		

Shooting for the STARS!

Top in Sales
Company Court of Sales



Fran McMonagle



Gerry Schmidt



Angela Maxwell

Consultant

Fran McMonagle
Gerry Schmidt
Angela Maxwell
Stephanie Hill
Danielle Durfee
Lu Foley
Cindy Martino
Maud Palmer
Donna Schwartz
Laurie Ermentrout

YTD Retail

\$21,120.00
\$21,033.00
\$17,612.00
\$15,236.50
\$14,536.00
\$12,120.00
\$ 5,908.00
\$ 5,789.00
\$ 5,396.00
\$ 4,831.00

National Court of Sales



National

\$40,000 rs/ \$20,000 whsl

Area

\$20,000 rs/ \$10,000 whsl

Unit

\$10,000 rs/ \$5,000 whsl

National Court of Sharing



National

24 Team Members

Area

12 Team Members

Unit

6 Team Members

Sample Pack Promo: Feb 1-28



Mary Kay is more fun with friends!! Now, when you grab your gal pals and build your team, they have an even BETTER deal when starting their new business! The Sample Pack Add-on has been discounted this month so they can get all of those goodies for an even lower cost! Check out the details on InTouch and share the news with your potential team members!

[Click here for Details](#)

Women working with passion January

\$100+ REORDERS

Fran McMonagle	\$1,587
Marie Costello	\$830
Danielle Durfee	\$1,831
Angela Maxwell	\$1,291
Rosie Fisher	\$118
Maud Palmer	\$861
Cindy Martino	\$3,209
Laurie Ermentrout	\$480

\$200+ WEEKS

Fran McMonagle	\$555/\$485/\$210
Angela Maxwell	\$467/\$339/\$277/\$453
Maud Palmer	\$224
Danielle Durfee	\$323/\$561/\$805
Gerry Schmidt	\$565/\$967/\$1,268

SUMMARY SENDERS

Maud Palmer
Fran McMonagle
Angela Maxwell
Danielle Durfee
Lu Foley
Gerry Schmidt
Marie Costello
Rosemary Fisher
Fran Nase
Laurie Ermentrout
Cindy Martino

\$800+ MONTH

Fran McMonagle	\$1,587
Danielle Durfee	\$1,831
Maud Palmer	\$861
Marie Costello	\$830
Angela Maxwell	\$1,536
Cindy Martino	\$3,209

\$60+ FACIAL

Angela Maxwell	\$154/\$91
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BASICS SOLD

Angela Maxwell	1
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\$1000+ Sales

Fran McMonagle	Angela Maxwell
Danielle Durfee	Cindy Martino

Inner Circle Club

Star Team Builders & Above AND Consistently Sell \$1,000+

Fran McMonagle

Danielle Durfee

Angela Maxwell





March Celebrations



Happy Birthday!

Name	Birth Date
Heather Simon	8 March
Denielle Zollo	9 March
Frances Nase	23 March
Kathleen Brozyna	26 March
Stephanie Hill	30 March
Sheila Sabatine	30 March



Happy Anniversary!

Name	Years
JoAnn Keane	39
Page Knox	39
Terri Rook	32
Patricia Bradley	30
Cindy Miedwig	28
Laura Thomas	26
Virginia Harze	24
Tracey Hanwell	24
Patricia Casciano-Light	23
Janean Wood	21
Patty McElroy	21
Jane Long	21
Catherine Refice	17
Nadja Newhall	17
Kathy Hahn	12
Thelma Sam	11
Denielle Zollo	8
Rene Giacono	8
Alison Hadden	5

Love Checks

Marnie Yunger	13%	\$441.42
(does not include unit commissions & bonuses)		
Danielle Durfee	9%	\$110.36
Angela Maxwell	9%	\$ 97.07
Maud Palmer	9%	\$ 92.93
B.J. Henning	9%	\$ 75.29

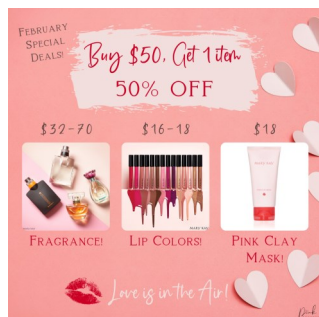
Fran McMonagle	9%	\$ 43.25
Linda Haney	4%	\$ 23.02
Cindy Martino	4%	\$ 21.58
Gerry Schmidt	4%	\$ 16.88
Page Knox	4%	\$ 9.28
Rhonda Salak	4%	\$ 9.24

LOVE on your customers! This is a simple way to boost sales and encourage your customers to try something new? They might LOVE the Pink Clay Mask, or a little something special to use on Valentine's Day!

Download

New Independent Sales Directors who debut August 2021 through July 2022, along with their Senior Sales Directors, will be invited to an exclusive mingle at Seminar 2022.

Details





steppin' up the Ladder



Senior Consultant

1-2 Active Team Members
4% Commissions
Earn \$50 Team Building Bonuses

Sarah Copestake
Laurie Ermentrout
Lu Foley
Janis Innocenti
Page Knox
Cindy Martino
Maria Older
Rhonda Salak
Gerry Schmidt



Star Team Builder

3-4 Active Team Members
4, 6 or 8% Commissions
50% Discount on Red Jacket
\$50 Team Building Bonuses

Linda Haney



Director

9 or 13% Unit Commissions
9, 13 or 23% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn use of Career Car/
Cash Compensation



1st Line

Gloria Walker
Jennifer Tito



Team Leader/ Elite Team Leader/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn use of Career Car/ Cash Compensation



B.J. Henning
Danielle Durfee
Angela Maxwell
Fran McMonagle
Maud Palmer

WATCH CAREER CONFERENCE VIDEO



25 CITIES



Week 1: March 18
Week 2: March 25

Register Now

Register without canceling and
receive \$40 Retail towards an order

YUNGER MILLIONAIRES

Marnie Yunger (215)766-7220 myunger@comcast.net

3 Sets of Hydrogel Eye Patch Samples



\$250
wholesale

1 Hydrogel Eye Patches
Sample Set



\$450
wholesale

POWERED BY PINK

Mini Micro Set
and

3 Sets of
Hydrogel Eye
Patch
Samples



\$650
wholesale



Hydrogel
Eye
Patches

\$1000
wholesale

february 1-2025

Contests and Prizes

Seminar 2022

Receive Beautiful Gifts at our Annual Awards Night!

Year Long Contests

\$12,000 Retail	~Unit Year-End Court
8 Recruits	~Unit Year-End Court
\$20,000 Retail	~Go-Give Princess Court
12 Recruits	~Go-Give Princess Court
\$40,000 Retail	~Mary Kay's National Court
24 Recruits	~Mary Kay's National Court

Weekly & Monthly Contests

Grand Day	~Call me with \$100 or more in daily sales to be entered into our monthly
Perfect Start	~(15 Faces or 5 Classes in a month)
Power Start	~(30 Faces or 10 Classes in a month)
\$1,000 Month	~Gift from your proud director
100 Faces	~(any three months) Prize to be announced
Start Consultant	~Be an ALL STAR each quarter! Seminar qualified 4 Quarter Start—you are top 5% of our Company! Receive special treat from your Director!
Pearls of Sharing	~Earn your Pearls of Sharing by holding interviews and building your team—earrings, bracelet, & necklace

New Mid Year Court

Rules:
Achieve \$5,0000 in retail sales for mid year sales court
Or 4 qualified new Team Members
By Dec. 31st 2021 for
Recognition and a special gift in our mid year court

Inner Circle Club

Star Team Builders
& Above
Consistently Sell
\$1,000+

discover what you **LOVE**™



\$18

NEW! Mary Kay®
Supreme Hydrating Lipstick



\$18

NEW! Limited-Edition†
Mary Kay® Masking Minis



\$4

NEW! Special-Edition† Mary
Kay® Skin Care Sidekick Set

SPRING 2022 • NEW PRODUCTS



\$38
EACH

NEW! Mary Kay Clinical Solutions®
HA + Ceramide Hydrator and
C + Resveratrol Line-Reducer



\$14
SET OF 3

NEW! Limited-Edition†
Mary Kay® Hand Cream Minis



NEW! Limited-Edition*
Gift With Purchase

Pink
SUCCESS

Price Adjustments

SKIN CARE

New Price	Item
\$72.00	Botanical Regimen - Formula 1 or 2
\$18.00	Botanical Cleanse- Formula 1 or 2
\$18.00	Botanical Freshen- Formula 1 or 2
\$18.00	Botanical Hydrate - Formula 1 or 2
\$18.00	Botanical Mask - Formula 1 or 2
\$20.00	Botanical Effects Cleansing Gel
\$20.00	Botanical Effects Moisturizing Gel
\$20.00	Botanical Effects Refreshing Toner
\$60.00	Botanical Effects Regimen
\$50.00	Clear Proof® Acne Set
\$24.00	Clear Proof® The Go Set®
\$18.00	Clear Proof® Cleansing Gel
\$16.00	Clear Proof® Blemish Control Toner
\$12.00	Clear Proof® Acne Treatment Gel
\$20.00	Clear Proof® Moisturizer
\$25.00	Clear Proof® Charcoal Mask
\$36.00	Naturally Exfoliating Powder
\$30.00	Naturally Moisturizing Stick
\$50.00	Naturally Nourishing Oil
\$28.00	Naturally Purifying Cleanser
\$120.00	TW Miracle Set 3D®
\$28.00	TW Miracle Set 3D® The Go Set®
\$178.00	TW Ultimate Miracle Set 3D™
\$26.00	TW 3D 4-In-1 Cleanser
\$34.00	TW 3D Day Cream (Non-SPF)
\$34.00	TW 3D Day Cream SPF 30
\$34.00	TW 3D Night Cream
\$38.00	TW 3D Eye Cream
\$28.00	TW Age-Fighting Moisturizer
\$34.00	TW Firming Eye Cream
\$58.00	TW Microdermabrasion Plus Set
\$36.00	TW Microdermabrasion Refine
\$28.00	TW Pore Minimizer
\$24.00	TW Moisture Renewing Gel Mask
\$48.00	TW Tone Correcting Serum
\$60.00	TW Replenishing Serum C+E™
\$24.00	TW 3-In-1 Cleansing Bar (w/ dish)
\$215.00	TW Repair Volu-Firm® Set
\$38.00	TW Repair Volu-Firm® The Go Set®
\$333.00	TW Repair Ultimate Volu-Firm® Set
\$30.00	TW Repair Volu-Firm® Foaming Cleanser
\$74.00	TW Repair Volu-Firm® Advanced Lifting Serum
\$54.00	TW Repair Volu-Firm® Day Cream SPF 30
\$54.00	TW Repair Volu-Firm® Night Cream
\$44.00	TW Repair Volu-Firm® Eye Renewal Cream
\$68.00	TW Repair Facial Peel
\$50.00	TW Repair Volu-Fill Deep Wrinkle Filler
\$16.00	Extra Emollient Night Cream
\$34.00	Intense Moisturizing Cream
\$18.00	Micellar Water
\$20.00	Oil Mattifier
\$18.00	Oil-Free Eye Makeup Remover
\$34.00	Oil-Free Hydrating Gel
\$8.00	Beauty Blotters pk./75
\$18.00	Indulge Soothing Eye Gel

FRAGRANCE

New Price	Item
\$44.00	Belara® Parfum
\$44.00	Bella Belara® Parfum
\$56.00	Cityscape® Cologne Spray
\$56.00	Cityscape® Eau de Parfum
\$42.00	Domain® Cologne Spray
\$40.00	Enchanted Wish® Eau de Toilette
\$46.00	Forever Diamonds® Parfum
\$48.00	Live Fearlessly® Parfum
\$80.00	Illuminea Extrait de Parfum
\$46.00	High Intensity Cologne Spray
\$46.00	High Intensity Sport Cologne Spray
\$46.00	High Intensity Ocean Cologne Spray
\$36.00	Thinking of Love® Eau de Parfum
\$36.00	Thinking of You® Eau de Parfum
\$42.00	True Original® Cologne Spray

MEN'S LINE

New Price	Item
\$26.00	Facial Hydrator SPF 30
\$18.00	Cooling After-Shave Gel
\$18.00	Daily Facial Wash
\$18.00	Shave Foam
\$88.00	MKMen Regimen

BODY CARE

New Price	Item
\$12.00	Mint Bliss™ for Feet & Legs
\$34.00	TW Targeted-Action Toning Lotion
\$20.00	Satin Body Wash
\$20.00	Satin Body Scrub
\$20.00	Satin Body Silkening Shea Lotion
\$24.00	Satin Body Whipped Shea Crème

COLOR & FOUNDATION

New Price	Item
\$16.00	Lash Love, Lash Love Lengthening, & Lash Love Waterproof Mascaras
\$16.00	Ultimate Mascara
\$20.00	Gel Eyeliner
\$18.00	Liquid Eyeliner Pen
\$16.00	Liquid Eye Shadow
\$10.00	Petite Palette
\$12.00	Brush Cleaner
\$56.00	Essential Brush Collection
\$20.00	Makeup Finishing Spray
\$20.00	Crème-to-Powder Foundation
\$18.00	Sheer Mineral Pressed Powder
\$18.00	Translucent Loose Powder
\$36.00	Travel Roll-Up Bag (unfilled)

PRICE ADJUSTMENTS ARE EFFECTIVE ON FEBRUARY 16TH, 2022

Powered by Pink TEAM-BUILDING CHALLENGE

JANUARY – MARCH 2022

A tracked number **GROWS!**

To complete this challenge, work your business to support a \$600 wholesale order for each month of the contest AND build three Great Start Qualified new team members during the contest period (but they do not have to be one each month). Use this tracking sheet to track your progress over the next three months, as you move closer and closer to your goal!

600 monthly personal wholesale production

	\$100 w/s	\$200 w/s	\$300 w/s	\$400 w/s	\$500 w/s	\$600 w/s
January						
February						
March						

3 New Great Start Qualified Team Members



Name: _____

Date Qualified: _____

Upcoming Events

All meetings are important for us to plug in with each, share ideas and learn what is new and be inspired and have fun. I will publish more specific subjects closer to each date. Also lots of info and ideas on www.marnieyunger.com and marykayintouch.com

Tuesday February 15th Zoom Meeting, 7:30pm

Next Meeting: Tuesday, March 1 Zoom Meeting, 7:30pm

conference call # is 605-313-5107
enter 669034

this number is on marnieyunger.com



Look Who Participated

Gerry Schmidt	Elizabeth Endres
Danielle Durfee	Barbara D'Antonio
Lu Foley	Rosemary Fisher
Laurie Ermentrout	Jeri Lewis
Fran McMonagle	Patricia Miyoshi
Angela Maxwell	Kathy Hahn
Frances Nase	Kay Kehler
Stephanie Hill	Joan Buck
Maud Palmer	Melissa Wilson
B.J. Henning	Maria Older
Patty Paul	Donna Schwartz
Linda Stettler	Mandy Ballard
MaryAnn Black	Page Knox
Charlene Floyd	Marion Bauer
Christina Smith	Sarah Copestake
Cindy Martino	Marnie Yunger
Brenda Wido	

a note from

Marnie

February is the month of LOVE! What better time to think about why you love your MK business and some of the ways to continue to feed that love.

If you've ever planted a garden or known someone who has, you know this is the time of year for daydreaming of spring blooms and putting planting plans into action. 6 weeks before the last frost, after months of planning, it's time to take action. If you want a full garden with many plants to harvest, that means taking the time to plan and tend to your garden.

Here are some tips for planning your Mary Kay garden:

NUTRIENTS - Grow a solid foundation by attending Career Conference or taking advantage of online training and tutorials offered through Mary Kay.

LIGHT - Keeping STAR Consultant status as one of your first goals is going to help you reach all your other goals.

WATER - Be sure to continually water the seeds you plant by taking advantage of online training and conferences offered by Mary Kay.

AIR - Share the career opportunity with others so they can make a difference in their family's lives.

SPACE TO GROW - In Mary Kay there are no territories and no quotas giving you the space to grow your business.

Career Conference is a great way to invest in your garden. The return on your investment can be HUGE! The registration fee is \$110, and you will receive an exclusive Career Conference product collection valued at over \$40 retail in your wholesale order. Learn from the top in the company and go home filled with excitement and enthusiasm.

FOCUSED planting and **CONSISTENT** nurturing will help you reach your goals this Seminar year. I cannot wait to see you cross the Seminar Stage celebrating your achievements!

With Love and Excitement,

Marnie



Listen to Denetra Henry, a sales director who earned her PINK CADILLAC within 6 months of starting her business. Learn how to start developing your own teams and move along the career path to Red and beyond.



Click here to
WATCH

♥ important dates

- Feb 2** - Reg opens for 1st week of CC
- Feb 3** - Reg opens for 2nd week of CC
- Feb 9** - Spring Look Book begins mailing
- Feb 14** - Valentine's Day
- Feb 25** - Last day to place telephone orders
- Feb 28** - Last day to place on-line orders
- Mar 13** - Daylight Savings Time
- Mar 15** - Quarter 3 Star Consultant Ends
- Mar 16** - Quarter 4 Star Consultant Begins
- Mar 18** - Week One of CAREER CONF.
- Mar 25** - Week Two of CAREER CONF.
- Mar 30** - Last day to place telephone orders
- Mar 31** - Last day to place on-line orders

Yunger & Better Millionaires



Marnie Yunger
232 Log Cabin Rd
Perkasie, PA 18944
(215)766-7220 (office)
(215)858-8710 (cell)



POWER UP YOUR
virtual self



When you order \$600+ whsl in February, you will receive this beautiful
BRACELET
from the *Powered by Pink* Collection.

POWER UP YOUR
enthusiasm!



Earn the Spring Consistency Challenge
BRACELET
when you achieve the *Powered by Pink* Challenge each month, January through June 2022.